

QUARTERLY REPORT 2Q2017



Red de Carreteras de Occidente, S.A.B. de C.V.

Relevant events during the period.

- RCO presented the following 2Q2017 results:
 - o 16.53% increase in total toll revenues and other income.
 - o 17.40% increase in Adjusted EBITDA.
 - o 89.43% Adjusted EBITDA margin.
 - 13.43% increase in ADT for FARAC I, 3.60% decrease in ADT for COVIQSA and 0.68% increase in ADT for CONIPSA.
- On April 27, 2017, RCO entered into a new capex credit facility with Santander, for an amount of MXN \$2,000.0 million with an 11 year term. Proceeds from this new capex facility are intended to be used by RCO to pay major maintenance and expansion works expenses incurred during the 30 month availability period.
- On June 12, 2017, RCO executed a capital reimbursement of MXN \$1,200.0 million pro rata to all shareholders, and in case of Series "B", through Indeval.

Consolidated Financial Information for 2Q2017 and 2Q2016.

| Revenue, Inco | me from oper | ations and E | BITDA | | | |
|---|--------------|--------------|----------|---------|---------|----------|
| | | | | Cumul | | |
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| Total toll and other concession revenues ¹ | 2,009.5 | 1,724.4 | 16.53% | 3,880.2 | 3,427.9 | 13.19% |
| Construction revenues | 106.4 | 96.0 | 10.83% | 212.6 | 251.4 | (15.43%) |
| Total revenues | 2,115.9 | 1,820.4 | 16.23% | 4,092.8 | 3,679.3 | 11.24% |
| Costs and expenses (without construction costs) | 548.2 | 577.8 | (5.12%) | 1,082.0 | 1,129.3 | (4.19%) |
| Construction costs | 106.4 | 96.0 | 10.83% | 212.6 | 251.4 | (15.43%) |
| Total costs and expenses | 654.6 | 673.8 | (2.85%) | 1,294.6 | 1,380.7 | (6.24%) |
| Income before other income -net | 1,461.3 | 1,146.6 | 27.45% | 2,798.2 | 2,298.6 | 21.73% |
| Other income -net | 5.5 | 10.9 | (49.54%) | 11.9 | 21.4 | (44.39%) |
| Income from operations | 1,466.8 | 1,157.5 | 26.72% | 2,810.1 | 2,320.0 | 21.13% |
| EBITDA | 1,684.9 | 1,366.0 | 23.35% | 3,246.0 | 2,739.5 | 18.49% |
| Adjusted EBITDA | 1,797.0 | 1,530.6 | 17.40% | 3,470.2 | 3,068.7 | 13.08% |
| Income from operations margin | 72.99% | 67.12% | | 72.42% | 67.68% | |
| EBITDA margin | 83.85% | 79.22% | | 83.66% | 79.92% | |
| Adjusted EBITDA margin | 89.43% | 88.76% | | 89.43% | 89.52% | |

¹ Total toll and other concession revenues exclude Construction revenues.



RCO (FARAC I, COVIQSA, CONIPSA and COTESA)

Red de Carreteras de Occidente, S.A.B. de C.V. (indistinctly, "RCO", the "Concessionaire" or the "Company"), whose primary purpose is to operate, maintain and exploit the highways and toll-free roads that are the subject matter of the FARAC I, COVIQSA, CONIPSA and COTESA concession agreements, announced its unaudited financial results as of June 30th, 2017.

The Company's unaudited consolidated condensed financial statements as of June 30th, 2017, have been prepared in accordance with the current International Accounting Standard ("IAS") 34 current "Interim Financial Information". The accounting policies are the same used in the latest audited consolidated financial statements.

Selected Financial Information and Key Indicators.

| | | | | | Cumu | lative | |
|-----------------------------------|-------------------------------------|----------|----------|---------|----------|----------|--------|
| Key indicators | | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| Revenue by road (MXN millio | on) / Toll Revenues | | | | | | |
| | Guadalajara-Zapotlanejo | 223.0 | 188.3 | 18.44% | 418.8 | 372.3 | 12.47% |
| | Maravatío-Zapotlanejo | 566.1 | 468.8 | 20.75% | 1,101.4 | 954.1 | 15.44% |
| FARAC I ¹ | Zapotlanejo-Lagos | 469.8 | 407.7 | 15.23% | 907.8 | 799.8 | 13.51% |
| | León -Aguascalientes | 375.2 | 327.0 | 14.74% | 733.4 | 642.2 | 14.19% |
| | Total FARAC I ² | 1,634.1 | 1,391.8 | 17.41% | 3,161.4 | 2,768.4 | 14.19% |
| COVIQSA | Irapuato-Querétaro | 229.1 | 221.2 | 3.57% | 454.5 | 440.2 | 3.25% |
| CONIPSA | Irapuato-La Piedad | 69.1 | 68.1 | 1.47% | 138.4 | 135.5 | 2.14% |
| Average daily traffic (ADT) | | | | | | | |
| | By road stretch | | | | | | |
| | Guadalajara-Zapotlanejo | 41,146.0 | 35,755.5 | 15.08% | 38,243.4 | 35,677.7 | 7.19% |
| | Maravatío-Zapotlanejo | 10,098.8 | 8,643.9 | 16.83% | 9,792.1 | 8,894.8 | 10.09% |
| | Zapotlanejo-Lagos | 15,172.4 | 13,813.7 | 9.84% | 14,615.5 | 13,607.2 | 7.41% |
| FARAC I | León -Aguascalientes | 13,646.4 | 12,433.2 | 9.76% | 13,342.3 | 12,313.1 | 8.36% |
| FARACI | By type of vehicle | | | | | | |
| | Buses | 844.8 | 796.3 | 6.09% | 814.3 | 794.3 | 2.52% |
| | Trucks | 4,044.5 | 3,738.6 | 8.18% | 3,964.8 | 3,585.7 | 10.57% |
| | Cars | 8,393.6 | 7,175.5 | 16.98% | 8,023.6 | 7,399.7 | 8.43% |
| | Weighted average Total ³ | 13,282.9 | 11,710.4 | 13.43% | 12,802.7 | 11,779.6 | 8.69% |
| COVIQSA | Irapuato-Querétaro | 38,687.7 | 40,131.6 | (3.60%) | 38,698.7 | 39,945.8 | (3.12% |
| CONIPSA | Irapuato-La Piedad | 23,041.3 | 22,886.1 | 0.68% | 22,856.0 | 22,669.3 | 0.82% |
| Consolidated results (MXN m | illion) | | | | | | |
| Total toll and other concession | on revenues ⁴ | 2,009.5 | 1,724.4 | 16.53% | 3,880.2 | 3,427.9 | 13.19% |
| Income from operations | | 1,466.8 | 1,157.5 | 26.72% | 2,810.1 | 2,320.0 | 21.13% |
| EBITDA | | 1,684.9 | 1,366.0 | 23.35% | 3,246.0 | 2,739.5 | 18.49% |
| Adjusted EBITDA | | 1,797.0 | 1,530.6 | 17.40% | 3,470.2 | 3,068.7 | 13.08% |
| ₋ong-term debt ⁵ | | | | | 38,279.9 | 37,846.8 | 1.14% |
| Stockholders' equity ⁵ | | | | | 17,448.9 | 17,754.5 | (1.72% |

¹Does not include: (i) ancillary revenues from the use of Right of Way and (ii) Construction revenues.

 $^{^2}$ Data extracted from daily operations system, there is a difference in timing compared to the accounting records.

³According to each road's kilometers.

⁴ Total toll and other concession revenues exclude Construction revenues.

⁵ Cumulative figures for 2017, correspond to the statement of financial position as of the end of June 2017. Cumulative figures for 2016, correspond to the statement of financial position as of December 2016.



- Revenues. Total toll and other concession revenues for 2Q2017 were MXN \$2,009.5 million, which
 represented a 16.53% increase from MXN \$1,724.4 million in 2Q2016. Consolidated total revenues are
 comprised of:
 - Toll revenues (FARAC I/COTESA), which increased by 18.66% during 2Q2017 as compared to 2Q2016, to MXN \$1,651.7 million; this increase is mainly due to (i) an increase in toll rates based on inflation and (ii) an increase in ADT of FARAC I. During 2Q2017, the ADT of FARAC I increased by 13.43% as compared to 2Q2016 where cars increased 16.98%, trucks increased by 8.18%, and buses increased 6.09%. It is important to mention that for 2016, the Easter holidays occurred in 1Q2016 while for 2017 it took place during 2Q2017.
 - Shadow toll payments from the SCT (CONIPSA/COVIQSA), comprised of the shadow toll payments by the SCT in connection with the operation of toll-free roads Irapuato - La Piedad and Querétaro -Irapuato, pursuant to the corresponding PPS agreements. The registered amount increased by MXN \$3.8 million to MXN \$194.8 million in 2Q2017 from MXN \$191.0 million in 2Q2016.
 - Availability Payments from the SCT (CONIPSA/COVIQSA), comprised of Availability Payments made by SCT (financial asset) in connection with the toll-free roads Irapuato - La Piedad and Querétaro -Irapuato, pursuant to the corresponding PPS agreements. The registered amount increased by MXN \$5.1 million to MXN \$103.4 million in 2Q2017 as compared to MXN \$98.3 million in 2Q2016.
 - O Ancillary revenue from the use of right of way and other related revenues, revenues generated by the businesses operated directly by RCO alongside its toll roads, such as restaurants and convenience stores; the fees charged to third parties for the businesses they operate alongside the toll roads, such as gas stations; and the easement fees charged to other third parties for the installation or construction of water and gas pipelines, power lines and telecommunications and other infrastructure within the right of way of the toll roads. The registered amount increased by MXN \$16.5 million to MXN \$59.6 million in 2Q2017 as compared to 2Q2016.

The amount of construction revenues and expenses are derived from the Expansion Works executed in FARAC I. Therefore, the revenue is the same to the incurred cost of the Expansion Works Jiquilpan - La Barca and Zacapu / Maravatío - Zapotlanejo; both works represent an increase to the value of intangible assets derived from the concessions and have a zero net effect on the Company's results. The amounts registered at the end of 2Q2017 were MXN \$106.4 million as compared to MXN \$96.0 million in 2Q2016, an increase of MXN \$10.4 million.

- Costs and expenses (excluding construction costs). Total costs and expenses for 2Q2017 were MXN \$548.2 million, a decrease of MXN \$29.6 million as compared to 2Q2016; these costs and expenses are comprised of:
 - Amortization of assets derived from the concessions, which increased by MXN \$9.9 million to MXN \$215.2 million as compared to 2Q2016.
 - Operation and maintenance provisions, which decreased by MXN \$56.6 million during 2Q2017 as compared to 2Q2016, mainly due to a decrease in major maintenance expense.
 - o **Toll collection costs**, which decreased to MXN \$22.9 million during 2Q2017, or MXN \$3.4 million as compared to 2Q2016, mainly due to a decrease in premiums and fees of insurance and bails.
 - Cost of ancillary revenue from the use of right of way and other related revenues, increased by MXN \$5.3 million during 2Q2017 as compared to MXN \$24.0 million during 2Q2016, mainly due to an increase in the cost of ancillary services.
 - General and administrative expenses, which increased to MXN \$108.1 million during 2Q2017 from MXN \$92.9 million during 2Q2016. This increase mainly due to consultant fees and expenses of specialized services.
 - Other income net. Other income for 2Q2017 was MXN \$5.5 million, a decrease of MXN \$5.4 million compared to MXN \$10.9 million during 2Q2016.



- **Income from operations:** increased MXN \$309.3 million to MXN \$1,466.8 million during 2Q2017 from MXN \$1,157.5 million of 2Q2016, which represents an Income from Operations Margin of 72.99%.
- **EBITDA.** EBITDA increased by MXN \$318.9 million, to MXN \$1,684.9 million in 2Q2017 from MXN \$1,366.0 million in 2Q2016.
- Adjusted EBITDA. Adjusted EBITDA increased by MXN \$266.4 million, to MXN \$1,797.0 million in 2Q2017 from MXN \$1,530.6 million in 2Q2016.

Net financing cost, income taxes, and net income for the period.

| Net financing cost, income taxes | and Consol | idated net i | ncome for the | period | | |
|---|------------|--------------|---------------|---------|---------|-----------|
| | | | | Cumul | ative | |
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| Income from operations | 1,466.8 | 1,157.5 | 26.72% | 2,810.1 | 2,320.0 | 21.13% |
| Net financing cost | 830.5 | 835.3 | (0.57%) | 1,864.3 | 1,813.4 | 2.81% |
| Interest expense | 876.6 | 933.2 | (6.07%) | 1,754.1 | 1,872.6 | (6.33%) |
| Adjustments to principal amount of UDI denominated debt | 41.9 | (43.2) | 196.99% | 279.2 | 50.4 | 453.97% |
| Interest income | (88.0) | (54.8) | (60.58%) | (168.8) | (109.7) | (53.87%) |
| Net foreign exchange loss (income) | - | 0.1 | (100.00%) | (0.2) | 0.1 | (300.00%) |
| Income before income taxes | 636.3 | 322.2 | 97.49% | 945.8 | 506.6 | 86.70% |
| Income taxes (benefit) | 164.7 | 157.6 | 4.51% | (18.9) | 124.3 | (115.21%) |
| Consolidated net income for the period | 471.6 | 164.6 | 186.51% | 964.7 | 382.3 | 152.34% |

- **Net financing cost.** During 2Q2017, the net financing cost decreased by MXN \$4.8 million as compared to 2Q2016, comprised of:
 - 1. Interest expense, during 2Q2017 decreased by MXN \$56.5 million as compared to 2Q2016, mainly due to the following: (i) an increase of MXN \$42.6 million increase in premiums and interest on financing, (ii) MXN \$5.8 million increase in amortization of premiums and debt expenses, (iii) MXN \$33.8 million decrease of interest on derivative financial instruments, and (iv) MXN \$71.2 million decrease in interest on major maintenance provision.
 - 2. **Adjustments to principal amount of UDI denominated debt**, due to a variation in UDI value as of 2Q2017¹, a loss of MXN \$41.9 million was registered during 2Q2017 compared to an income of MXN \$43.2 million during 2Q2016; this variation reflects the accumulated inflation of 2Q2017 as compared to 2Q2016. This line item reflects the UDI value of the CBs RCO 12U.
 - 3. **Interest income**, which increased by MXN \$33.2 million, to MXN \$88.0 million during 2Q2017 from MXN \$54.8 million in 2Q2016.
- Income before income taxes. The consolidated income before income taxes increased by MXN \$314.1 million to MXN \$636.3 million in 2Q2017 compared to the consolidated income before taxes of MXN \$322.2 million in 2Q2016, primarily due to the increase in toll and other concession revenues.
- Income taxes (benefit). During 2Q2017 the income taxes benefit was MXN \$164.7 million, a MXN \$7.1 million increase from the benefit registered during 2Q2016; mainly due to: (i) the increase in the income before income taxes and, (ii) the inflationary effect on the items which integrate the deferred income tax asset of the company.

¹ UDI value as of June 30th 2017 was 5.7514 compared to 5.7231 as of March 31st 2017, an increase of 0.49%; UDI value as of June 30th 2016 was 5.4152 compared to 5.4443 as of March 31st 2016, a decrease of 0.53%.



• **Consolidated net income for the period.** During 2Q2017 the Company recorded a net income of MXN \$471.6 million, a MXN \$307.0 million increase over the net income of MXN \$164.6 million in 2Q2016.

CASH AND LONG-TERM DEBT

- Cash and cash equivalents. For 2Q2017 registered MXN \$7,311.5 million, which represented an increase of 9.47% compared to MXN \$6,678.8 million at the end of 2016.
- Long-term debt. The long-term debt is comprised of the following ten items, (i) FARAC I CBs RCO 12 and RCO12 U, (ii) FARAC I HSBC Capex Loan, (iii) FARAC I Senior Notes, (iv) FARAC I Banobras Loan, (v) FARAC I Inbursa Loan, (vi) FARAC I CBs RCO 14, (vii) FARAC I 2016 Capex Loan, (viii) FARAC I 2017 Capex Loan, (ix) COVIQSA Loan and (x) CONIPSA Loan. In accordance with IFRS, long-term debt is presented net of fees and debt issuance costs.

As of 2Q2017, long-term debt increased by MXN \$433.1 million to MXN \$38,279.9 million from MXN \$37,846.8 million at the end of 2016. This net increase mainly stems from disposition for both FARAC I 2016 Capex Loan and FARAC I 2017 Capex Loan, as well as to the increase in UDI value of FARAC I CBs 12U; such increase partially offset by principal amortizations of FARAC I HSBC Capex Loan, COVIQSA Loan and CONIPSA Loan.

LIQUIDITY

The liquidity ratio (current assets/current liabilities) increased to 3.16 as of 2Q2017 compared to 3.04 at the end of 2016, mainly due to the increase in cash and cash equivalents.



FARACI

Pursuant to the FARAC I Concession Agreement, the Company holds the right to build, operate, exploit, enhance and maintain (i) Guadalajara-Zapotlanejo, (ii) Maravatío-Zapotlanejo, (iii) Zapotlanejo-Lagos de Moreno and (iv) León-Aguascalientes toll roads with maturity 2042.

In addition, pursuant to the FARAC I Concession Agreement the Company is required to build and maintain the Expansion Works. See "FARAC I Expansion Works."

Selected Financial Information and key indicators for the period.

| | | | | Cumula | itive | |
|---|----------|----------|---------|----------|----------|--------|
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| Total toll and other concession revenues | 1,693.7 | 1,435.0 | 18.03% | 3,263.3 | 2,852.4 | 14.41% |
| Administrative service revenues | 17.1 | 13.9 | 23.02% | 32.1 | 25.0 | 28.40% |
| Costs and expenses (excluding construction costs) | 470.3 | 471.5 | (0.25%) | 927.9 | 917.8 | 1.10% |
| Income from operations | 1,244.7 | 986.6 | 26.16% | 2,377.3 | 1,977.2 | 20.24% |
| EBITDA | 1,423.8 | 1,155.8 | 23.19% | 2,735.1 | 2,318.1 | 17.99% |
| Adjusted EBITDA | 1,505.5 | 1,260.9 | 19.40% | 2,898.4 | 2,528.4 | 14.63% |
| Income from operations margin | 73.49% | 68.75% | | 72.85% | 69.32% | |
| EBITDA margin | 84.06% | 80.54% | | 83.81% | 81.27% | |
| Adjusted EBITDA margin | 88.89% | 87.87% | | 88.82% | 88.64% | |
| ADT by road | | | | | | |
| Guadalajara-Zapotlanejo | 41,146.0 | 35,755.5 | 15.08% | 38,243.4 | 35,677.7 | 7.19% |
| Maravatío-Zapotlanejo | 10,098.8 | 8,643.9 | 16.83% | 9,792.1 | 8,894.8 | 10.09% |
| Zapotlanejo-Lagos | 15,172.4 | 13,813.7 | 9.84% | 14,615.5 | 13,607.2 | 7.41% |
| León -Aguascalientes | 13,646.4 | 12,433.2 | 9.76% | 13,342.3 | 12,313.1 | 8.36% |
| ADT by type of vehicle | | | | | | |
| Buses | 844.8 | 796.3 | 6.09% | 814.3 | 794.3 | 2.52% |
| Trucks | 4,044.5 | 3,738.6 | 8.18% | 3,964.8 | 3,585.7 | 10.57% |
| Cars | 8,393.6 | 7,175.5 | 16.98% | 8,023.6 | 7,399.7 | 8.43% |
| Weighted average ADT Total FARAC I ¹ | 13,282.9 | 11,710.4 | 13.43% | 12,802.7 | 11,779.6 | 8.69% |

¹ According to each road's kilometers.

- Weighted Average Daily Traffic (ADT), during 2Q2017 an 13.43% increase was recorded compared to the same period of 2016, where ADT increased by 6.09% in buses, 16.98% in cars and 8.18% in trucks.
- Total toll and other concession revenues, total toll and concession revenues for 2Q2017 were MXN \$1,634.2 million, an increase of MXN \$258.7 million compared to MXN \$1,435.0 million in 2Q2016. Total toll and other concession revenues are comprised of:
 - Toll revenues, which increased by MXN \$242.2 million to MXN \$1,634.2 million in 2Q2017 from MXN \$1,392.0 million in 2Q2016, this increase is mainly due to: (i) an increase in toll rates based on inflation, and (ii) an increase in ADT. It is important to mention that for 2016, the Easter holidays occurred in 1Q2016 while for 2017 it took place during 2Q2017.
 - Ancillary revenue from the use of right of way and other related revenues, additional revenues generated by the businesses operated by the Company alongside its toll roads, such as restaurants and convenience stores; during 2Q2017 the amount increased by MXN \$16.5 million to MXN \$59.5 million from MXN \$43.0 million during 2Q2016.
 - Administrative services revenues. During 2Q2017, administrative services revenues were MXN \$17.1 million. These revenues, which are eliminated in the consolidation process, represent the personnel



services rendered to COVIQSA and CONIPSA by the Company's subsidiaries Prestadora de Servicios RCO and RCO Carreteras.

The amount of construction revenues and expenses are derived from the Expansion Works executed in FARAC I. Therefore, the revenue is the same to the incurred cost of the Expansion Works Jiquilpan - La Barca and Zacapu / Maravatío - Zapotlanejo; both works represent an increase to the value of intangible assets derived from the concessions and have a zero net effect on the Company's results. The amounts registered at the end of 2Q2017 were MXN \$71.6 million as compared to MXN \$95.9 million in 2Q2016.

- Costs and expenses (excluding construction costs), total costs and expenses were MXN \$470.3 million in 2Q2017 as compared to MXN \$471.5 million in 2Q2016, comprised of:
 - o Amortization of assets derived from the concessions, which increased by MXN \$10.2 million, to MXN \$176.7 million in 2Q2017 from MXN \$166.5 million in 2Q2016.
 - Operation and maintenance provisions, decreased by MXN \$28.4 million during 2Q2017, mainly due to a decrease on the estimate of the major maintenance expenses, as compared to the previous period.
 - Toll collection costs, which decreased by MXN \$3.5 million, to MXN \$21.1 million in 2Q2017 from MXN \$24.6 million in 2Q2016.
 - O Cost of ancillary revenue from the use of right of way and other related revenues, increased by MXN \$5.3 million during 2Q2017 as compared to MXN \$24.0 million during 2Q2016.
 - General and administrative expenses, which registered MXN \$107.7 million in 2Q2017 from MXN \$92.5 million in 2Q2016. This increase mainly due to consultant fees and expenses of specialized services.
- Other income net. During 2Q2017, FARAC I recorded an income of MXN \$4.2 million, a decrease of MXN \$5.0 million from MXN \$9.2 million during 2Q2016.
- **Income from operations.** In 2Q2017, income from operations was MXN \$1,244.7 million, an increase of MXN \$258.1 million compared to MXN \$986.6 million in 2Q2016, which represents an Income from Operations Margin of 73.49%².
- **EBITDA.** EBITDA for 2Q2017 increased by MXN \$268.0 million, to MXN \$1,423.8 million from MXN \$1,155.8 million in 2Q2016, which represents an EBITDA Margin of 84.06%³.
- Adjusted EBITDA. Adjusted EBITDA for 2Q2017 was MXN \$1,505.5 million, an increase of MXN \$244.6 million compared to MXN \$1,260.9 million from 2Q2016, which represents an Adjusted EBITDA Margin of 88.89%⁴.
- **Net financing cost.** During 2Q2017, the net financing cost increased by MXN \$53.9 million. This increase was due to the following:
 - 1. **Interest expense**, decreased by MXN \$29.2 million primarily as a result of the following: (i) MXN \$44.0 million increase in premiums and interest on financing, (ii) MXN \$21.0 million decrease in effects of valuation of derivative financial instruments, (iii) MXN \$5.5 million increase in amortization

Income from operations / Total toll and other concession revenues

³ EBITDA / Total toll and other concession revenues

⁴ Adjusted EBITDA / Total toll and other concession revenues



of premiums and debt expenses, and (iv) MXN \$57.7 million decrease in interest on major maintenance provision.

- 2. Adjustments to principal amount of UDI denominated debt, due to a variation in UDI value as of 2Q2017⁵, a loss of MXN \$41.9 million was registered during 2Q2017, compared to an income of MXN \$43.2 million during 2Q2016. This variation reflects the UDI value of the CBs RCO 12U.
- 3. **Interest income**, which increased by MXN \$23.1 million, to MXN \$69.7 million during 2Q2017 from MXN \$46.6 million during 2Q2016.

FARAC I Debt Service Coverage Ratio.

The Debt Service Coverage Ratio (amount available for debt service purposes / Debt Service) increased by 37.07%, to 3.19 in 202017 from 2.32 in 202016.

FARAC I Debt Service Coverage Ratio for the period.

| DSCR FARAC I | | | | Cumu | lative | |
|--|---------|---------|-----------|---------|---------|-----------|
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| (+) Income from operations | 1,244.7 | 986.6 | 26.16% | 2,377.3 | 1,977.2 | 20.24% |
| (+) Amortization of assets derived from the concession | 176.7 | 166.5 | 6.13% | 353.4 | 332.8 | 6.19% |
| (+) Depreciation | 2.4 | 2.7 | (11.11%) | 4.4 | 8.1 | (45.68%) |
| (+) Major Maintenance Provision | 81.7 | 105.1 | (22.26%) | 163.3 | 210.3 | (22.35%) |
| (=) Adjusted EBITDA | 1,505.5 | 1,260.9 | 19.40% | 2,898.4 | 2,528.4 | 14.63% |
| (-) Major Maintenance Expenses | | 91.9 | (100.00%) | 205.5 | 91.9 | 123.63% |
| (-) Major Maintenance Expenses | - | 31.3 | (100.00%) | 205.5 | 31.3 | 123.03/ |
| (+) Available Cash ¹ | 1,271.3 | 677.5 | 87.65% | 1,147.3 | 795.4 | 44.25% |
| (+) COVIQSA / CONIPSA excess cash to FARAC I | - | 126.1 | (100.00%) | - | 126.1 | (100.00%) |
| (=) Amount Available for Debt Service | 2,776.8 | 1,972.5 | 40.77% | 3,840.2 | 3,358.0 | 14.36% |
| (/) Debt Service ² | 871.8 | 848.9 | 2.70% | 1,749.0 | 1,707.2 | 2.45% |
| Debt Service Coverage Ratio (DSCR) | 3.19 | 2.32 | 37.07% | 2.20 | 1.97 | 11.63% |

¹ Cash and cash equivalents net of amounts held in the Expansion Trust and certain project accounts that cannot be used to pay Total Debt Service.

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² Includes interest expense net of certain non-cash interest expense items; and principal amortizations. (More detail about the items of this ratio are in the definition of Debt Service Coverage Ratio).

⁵ UDI value as of June 30th 2017 was 5.7514 compared to 5.7231 as of March 31st 2017, an increase of 0.49%; UDI value as of June 30th 2016 was 5.4152 compared to 5.4443 as of March 31st 2016, a decrease of 0.53%.



FARAC I Debt Maturity Profile (MXN Million)

| Bank Debt | Debt Capital Markets |
|-----------|----------------------|
|-----------|----------------------|

| Year | Capex HSBC | Capex Santander / Interacciones | Banobras | Inbursa | | Pesos CO12 | CBs UDI RCO 12U ¹ | CBs Pesos RCO 14 | Senior Notes | Total |
|----------------------|---------------|---------------------------------|----------|---------|---|---------------|---------------------------------|---------------------|-----------------|----------|
| 2017 | 58.8 | | | | | | | | | 58.8 |
| 2018 | 117.6 | | | | | | | | | 117.6 |
| 2019 | | 49.6 | 389.6 | 9.2 | | 285.2 | 465.1 | | 225.0 | 1,423.7 |
| 2020 | | 189.7 | 408.2 | 9.2 | | 300.0 | 487.2 | | 450.0 | 1,844.3 |
| 2021 | | 146.1 | 429.6 | 73.5 | | 316.5 | 512.8 | 44.0 | 525.0 | 2,047.5 |
| 2022 | | 15.0 | 451.0 | 183.8 | | 332.4 | 538.3 | 132.0 | 675.0 | 2,327.5 |
| 2023 | | 28.4 | 475.2 | 367.7 | | 347.2 | 567.3 | 264.0 | 900.0 | 2,949.8 |
| 2024 | | 65.6 | 499.5 | 551.5 | | 357.4 | 596.3 | 396.0 | 1,200.0 | 3,666.2 |
| 2025 | | 108.7 | 526.6 | 735.4 | | 358.0 | 628.6 | 528.0 | 1,350.0 | 4,235.2 |
| 2026 | | 222.7 | 555.1 | 1,011.1 | | 332.4 | 662.7 | 572.0 | 1,125.0 | 4,481.0 |
| 2027 | | 306.7 | 582.3 | 735.4 | | 211.9 | 695.1 | 616.0 | 750.0 | 3,897.4 |
| 2028 | | 251.8 | 607.9 | 551.5 | | | 725.7 | 616.0 | 300.0 | 3,053.0 |
| 2029 | | | 627.9 | 367.7 | | | 749.6 | 616.0 | | 2,361.2 |
| 2030 | | | 627.9 | | | | 749.6 | 616.0 | | 1,993.5 |
| 2031 | | | 583.7 | | | | 696.8 | | | 1,280.5 |
| 2032 | | | 371.0 | | | | 442.9 | | | 813.9 |
| Total | 176.5 | 1,384.2 | 7,135.5 | 4,596.0 | 2 | ,841.0 | 8,518.1 | 4,400.0 | 7,500.0 | 36,551.3 |
| Reserve ² | | 50.7 | 364.5 | 223.8 | | 427.3 | 797.8 | 404.8 | 722.7 | 2,991.7 |
| Net total | 176.5 | 1,333.5 | 6,771.0 | 4,372.2 | 2 | ,413.7 | 7,720.3 | 3,995.2 | 6,777.3 | 33,559.6 |

¹ UDI value as of June 30, 2017 of 5.751414

² Contractual cash reserve.



FARAC I Expansion Works

During 2Q2017, RCO completed capital expenditures of MXN \$148.2 million in connection with the Expansion Works. Since the inception of FARAC I Concession Agreement, RCO has invested a total of MXN \$2,427.4 million in connection with the Expansion Works detailed in the following table. The aforementioned amounts do not include taxes or payments in connection with Right of Way.

FARAC I Expansion Works status

| Project | Beginning date | Closing date | Status |
|---|----------------|--------------|------------|
| Rehabilitation of El Desperdicio-Lagos de Moreno feeder | Jun-09 | Jan-10 | Finished |
| León - Aguascalientes rehabilitation of 104 - 108 segment | Jun-09 | Dec-09 | Finished |
| Zapotlanejo - Guadalajara widening to six lanes between Tonalá and Guadalajara Km 21 to Km 26 | May-10 | Jun-11 | Finished |
| Zapotlanejo - Guadalajara construction of toll free lanes between Tonalá and Guadalajara | Feb-11 | Jun-12 | Finished |
| Zapotlanejo - Guadalajara widening to three lanes carriageway A between El Vado and Tonalá | Jun-12 | Feb-13 | Finished |
| Zapotlanejo - Guadalajara construction of two overpasses in El Vado | Oct-12 | Sep-13 | Finished |
| Zapotlanejo - Guadalajara - reinforcement Fernando Espinosa bridge | Oct-12 | Sep-13 | Finished |
| Zapotlanejo - Guadalajara construction of toll free lanes between Arroyo de Enmedio and Tonalá | Dec-12 | Jan-14 | Finished |
| León - Aguascalientes construction of El Desperdicio II - Encarnación de Díaz feeder | Oct-12 | Ago-14 | Finished |
| Zacapu / Maravatío - Zapotlanejo | Jan-16 | Dec - 17 * | In process |
| Jiquilpan-La Barca | Oct-14 | Dec - 17 * | In process |

^{*}Estimated closing date



COVIQSA

COVIQSA holds the concession to operate, preserve and maintain a 93-km federal toll-free road located in the states of Querétaro and Guanajuato, for a 20-year period beginning in June 2006.

Selected Financial Information and key indicators for the period.

| | | | Cumulative | | | | | |
|--|----------|----------|------------|----------|----------|---------|--|--|
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var | | |
| Total toll and other concession revenues | 229.1 | 221.2 | 3.57% | 454.5 | 440.2 | 3.25% | | |
| Income from operations | 169.6 | 146.0 | 16.16% | 335.5 | 291.6 | 15.05% | | |
| EBITDA | 201.8 | 178.5 | 13.05% | 399.9 | 356.7 | 12.11% | | |
| Adjusted EBITDA | 217.3 | 209.3 | 3.82% | 430.8 | 418.2 | 3.01% | | |
| Income from operations margin | 74.03% | 66.00% | | 73.82% | 66.24% | | | |
| EBITDA margin | 88.08% | 80.70% | | 87.99% | 81.03% | | | |
| Adjusted EBITDA margin | 94.85% | 94.62% | | 94.79% | 95.00% | | | |
| ADT for the period | 38,687.7 | 40,131.6 | (3.60%) | 38,698.7 | 39,945.8 | (3.12%) | | |

- Total shadow toll and other concession revenues. COVIQSA total shadow toll and other concession revenues for 2Q2017 increased by MXN \$7.9 million, to MXN \$229.1 million from MXN \$221.2 million in 2Q2016.
- Costs and expenses. Total costs and expenses for 2Q2017 were MXN \$60.2 million, a decrease of MXN \$16.1 million compared to MXN \$76.3 million for 2Q2016. Mainly due to a decrease in the major maintenance expenses compared to the previous period.
- Other income, net. In 2Q2017 other income recorded MXN \$0.7 million, a decrease of MXN \$0.4 million compared to an income of MXN \$1.1 million in 2Q2016.
- **Income from operations.** In 2Q2017, income from operations was MXN \$169.6 million as compared to MXN \$146.0 million in 2Q2016, which represents an Income from Operations Margin of 74.03%.
- **EBITDA.** EBITDA for 2Q2017 was MXN \$201.8 million as compared to an EBITDA of MXN \$178.5 million in 2Q2016, which represents an EBITDA Margin of 88.08%⁷.
- Adjusted EBITDA. Adjusted EBITDA for 2Q2017 was MXN \$217.3 million as compared to an Adjusted EBITDA of MXN \$209.3 million in 2Q2016, which represents an Adjusted EBITDA Margin of 94.85%⁸.
- Net financing cost. During 2Q2017, the net financing cost registered a gain of MXN \$10.8 million, a
 difference of MXN \$29.2 million as compared to 2Q2016 which registered an expense of MXN \$18.4
 million, mainly due to the increase of intercompany interest income of MXN \$18.3 million as compared to
 2Q2016.

⁶ Income from operations / Total toll and other concession revenues

 $^{^{7}}$ EBITDA / Total toll and other concession revenues

⁸ Adjusted EBITDA / Total toll and other concession revenues



COVIQSA I Debt Service Coverage Ratio for the period.

The Debt Service Coverage Ratio (amount available for debt service purposes / Debt Service) decreased by 17.14% to 7.25 during 2Q2017 from 6.19 in 2Q2016.

| COVIQSA | | | C | umulative | | |
|--|--------|--------|----------|-----------|-------|----------|
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| (+) Income from operations | 169.6 | 146.0 | 16.16% | 335.5 | 291.6 | 15.05% |
| (+) Amortization of assets derived from the concession | 31.9 | 32.3 | (1.24%) | 63.8 | 64.5 | (1.09%) |
| (+) Depreciation | 0.3 | 0.2 | 50.00% | 0.6 | 0.6 | - |
| (+) Major Maintenance Provision | 15.5 | 30.8 | (49.68%) | 30.9 | 61.5 | (49.76%) |
| (=) Adjusted EBITDA | 217.3 | 209.3 | 3.82% | 430.8 | 418.2 | 3.01% |
| (-) Income Tax | 46.7 | 42.5 | 9.81% | 93.0 | 58.1 | 60.03% |
| (-) Major Maintenance Expense | 37.0 | 37.1 | (0.18%) | 96.3 | 41.3 | 133.44% |
| (+) Available Cash ¹ | 617.7 | 464.0 | 33.13% | 268.3 | 329.6 | (18.60%) |
| (=) Amount Available for Debt Service | 751.3 | 593.7 | 26.55% | 509.8 | 648.4 | (21.38%) |
| (/) Debt Service ² | 103.6 | 95.9 | 8.03% | 208.5 | 153.7 | 35.65% |
| Debt Service Coverage Ratio (DSCR) | 7.25 | 6.19 | 17.14% | 2.45 | 4.22 | (42.04%) |

¹ Cash and cash equivalents net of amounts held in the Expansion Trust and certain project accounts that cannot be used to pay Total Debt Service

COVIQSA's Debt Maturity Profile (MXN Million)

| | Bank Debt |
|----------------------|-------------|
| Year | Acquisition |
| 2017 | 100.8 |
| 2018 | 224.0 |
| 2019 | 257.6 |
| 2020 | 305.2 |
| 2021 | 323.1 |
| 2022 | 364.0 |
| 2023 | 364.0 |
| 2024 | 364.0 |
| 2025 | 193.5 |
| Total | 2,496.2 |
| Reserve ¹ | 106.9 |
| Net total | 2,389.3 |

¹ Contractual cash reserve.

² Includes interest expense net of certain non-cash interest expense items; and principal amortizations. (More detail about the items of this ratio are in the definition of Debt Service Coverage Ratio).



CONIPSA

CONIPSA holds the concession to operate, preserve and maintain a 73.5-km federal toll-free road located in the states of Michoacán and Guanajuato, for a 20-year period beginning in September 2005.

Selected Financial Information and key indicators for the period.

| | | | | Cumul | ative | |
|--|----------|----------|--------|----------|----------|--------|
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| Total toll and other concession revenues | 69.1 | 68.1 | 1.47% | 138.4 | 135.5 | 2.14% |
| Income from operations | 44.7 | 30.1 | 48.50% | 90.2 | 61.4 | 46.91% |
| EBITDA | 46.5 | 31.8 | 46.23% | 93.9 | 65.0 | 44.46% |
| Adjusted EBITDA | 61.4 | 60.5 | 1.49% | 123.8 | 122.4 | 1.14% |
| Income from operations margin | 64.69% | 44.20% | | 65.17% | 45.31% | |
| EBITDA margin | 67.29% | 46.70% | | 67.85% | 47.97% | |
| Adjusted EBITDA margin | 88.86% | 88.84% | | 89.45% | 90.33% | |
| ADT for the period | 23,041.3 | 22,886.1 | 0.68% | 22,856.0 | 22,669.3 | 0.82% |

- Total shadow toll and other concession revenues. CONIPSA Total shadow toll and other concession revenues for 2Q2017, increased by MXN \$1.0 million, to MXN \$69.1 million from MXN \$68.1 million in 2Q2016.
- Costs and expenses. Total costs and expenses during 2Q2017 were MXN \$25.0 million, a decrease of MXN \$13.7 million compared to MXN \$38.7 million in 2Q2016. Mainly due to a decrease in the major maintenance expenses compared to the previous period.
- Other income, net. During 2Q2017, other income was MXN \$0.6 million, a decrease of MXN \$0.1 million as compared to MXN \$0.7 million in 2Q2016.
- Income from operations. Income from operations during 2Q2017 was MXN \$44.7 million, an increase of MXN \$14.6 million compared to 2Q2016, which represents an Income from Operations Margin for 2Q2017 of 64.69%⁹.
- **EBITDA.** For 2Q2017 increased by MXN \$14.7 million, to MXN \$46.5 million from an EBITDA of MXN \$31.8 million in 2Q2016, which represents an EBITDA Margin of 67.29% ¹⁰.
- Adjusted EBITDA. For 2Q2017 was MXN \$61.4 million, an increase of MXN \$0.9 million compared to MXN \$60.5 million for 2Q2016, which represents an Adjusted EBITDA Margin of 88.86%¹¹.
- **Net financing cost.** During 2Q2017, the net financing cost registered an income of MXN \$0.6 million, a decrease by MXN \$7.6 million from the financing cost registered in 2Q2016 of MXN \$7.0 million. Mainly due to a decrease of interest on major maintenance provision by \$4.5 million compared to 2Q2016.

⁹ Income from operations / Total toll and other concession revenues

¹⁰ EBITDA / Total toll and other concession revenues

¹¹ Adjusted EBITDA / Total toll and other concession revenues



CONIPSA I Debt Service Coverage Ratio for the period.

The Debt Service Coverage Ratio (amount available for debt service purposes / Debt Service) increased by 138.95% to 32.14 in 2Q2017 from 13.45 in 2Q2016.

| CONIPSA | | | | Cumul | ative | |
|--|--------|--------|----------|-------|-------|----------|
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var |
| (+) Income from operations | 44.7 | 30.1 | 48.50% | 90.2 | 61.4 | 46.91% |
| (+) Amortization of assets derived from the concession | 1.6 | 1.5 | 6.67% | 3.2 | 3.1 | 3.23% |
| (+) Depreciation | 0.2 | 0.2 | - | 0.5 | 0.5 | - |
| (+) Major Maintenance Provision | 14.9 | 28.7 | (48.08%) | 29.9 | 57.4 | (47.91%) |
| (=) Adjusted EBITDA | 61.4 | 60.5 | 1.49% | 123.8 | 122.4 | 1.14% |
| (-) Income Tax | 4.2 | 4.5 | (6.67%) | 4.2 | 10.1 | (58.57%) |
| (-) Major Maintenance Expense | 9.1 | 40.4 | (77.39%) | 40.3 | 42.1 | (4.40%) |
| (+) Available Cash ¹ | 282.9 | 248.0 | 14.07% | 130.3 | 120.1 | 8.49% |
| (=) Amount Available for Debt Service | 331.0 | 263.6 | 25.57% | 209.6 | 190.2 | 10.20% |
| (/) Debt Service ² | 10.3 | 19.6 | (47.45%) | 21.8 | 23.7 | (8.02%) |
| Debt Service Coverage Ratio (DSCR) | 32.14 | 13.45 | 138.95% | 9.61 | 8.03 | 19.80% |

¹ Cash and cash equivalents net of amounts held in the Expansion Trust and certain project accounts that cannot be used to pay Total Debt Service.

CONIPSA's Debt Maturity Profile (MXN Million)

| | Bank Debt |
|----------------------|------------------|
| Year | Acquisition |
| 2017 | 10.9 |
| 2018 | 24.1 |
| 2019 | 27.7 |
| 2020 | 32.9 |
| 2021 | 34.8 |
| 2022 | 39.3 |
| 2023 | 39.3 |
| 2024 | 29.5 |
| Total | 238.4 |
| Reserve ¹ | 14.3 |
| Net total | 224.1 |

¹ Contractual cash reserve.

² Includes interest expense net of certain non-cash interest expense items; and principal amortizations. (More detail about the items of this ratio are in the definition of Debt Service Coverage Ratio).



COTESA

COTESA holds the concession to operate, preserve and maintain a 30.9-km federal toll road located in the state of Nayarit, for a 30-year period beginning in 2016.

On May 4^{th} , 2016 COTESA was incorporated and received a contribution of fixed capital stock by MXN \$0.5 million from its shareholders, who also made contributions to the variable portion of the capital stock. The first contribution to the variable portion of the capital stock was made on May 30^{th} , 2016 for an amount of MXN \$15.05 million, the second contribution was made on September 7^{th} , 2016 for MXN \$1.1 million, the third contribution was made on November 25^{th} , 2016 for MXN \$71.8 million and the fourth contribution was made on December 21^{st} , 2016 for MXN \$72.5 million. The total capital stock increased to MXN \$160.4 million.

On November 10th, 2016 the SCT granted the authorization for the construction and initial rehabilitation programs and on February 21st 2017, granted the authorization to start operations partially.

Selected Financial Information and key indicators for the period.

| | | | Cumulative | | | | | |
|--|---------|--------|------------|---------|-------|------------|--|--|
| (MXN million) | 2Q2017 | 2Q2016 | % Var | 2017 | 2016 | % Var | | |
| Total toll and other concession revenues | 17.5 | - | 100.00% | 24.0 | - | 100.00% | | |
| Income from operations | 12.7 | (0.1) | 12,800.00% | 17.1 | (0.1) | 17,200.00% | | |
| EBITDA | 12.8 | - 0.1 | 12,900.00% | 17.2 | - 0.1 | 17,300.00% | | |
| Adjusted EBITDA | 12.8 | - 0.1 | 12,900.00% | 17.2 | - 0.1 | 17,300.00% | | |
| Income from operations margin | 72.57% | - | | 71.25% | - | | | |
| EBITDA margin | 73.14% | - | | 71.67% | - | | | |
| Adjusted EBITDA margin | 73.14% | - | | 71.67% | - | | | |
| TPD del Periodo | 2,436.9 | - | 100.00% | 1,890.4 | - | 100.00% | | |

- Total toll and other concession revenues. During 2Q2017 registered MXN \$17.5 million.
- Construction revenues. They are derived from the construction and initial rehabilitation programs executed in COTESA. Therefore, the revenue is equivalent to the incurred cost of the construction and rehabilitation; works that represent an increase to the value of intangible assets derived from the concession and have a zero net effect on COTESA's results. The amounts registered were MXN \$34.7 million as of 1Q2017.
- Costs and expenses (without construction costs). Costs and expenses during 2Q2017 was MXN \$4.8 million.
- Income from operations. Income from operations registered MXN \$12.7 million for 2Q2017.
- **EBITDA.** EBITDA during 2Q2017 registered MXN \$12.8 million.
- Adjusted EBITDA. Adjusted EBITDA registered MXN \$12.8 million.
- Net financing result: during 2Q2017, there were no interest expenses. Interest income registered MXN \$1.0 million.



RELEVANT EVENTS

During the period from April 1st, 2017 to June 31th, 2017, the following relevant events were reported:

RCO informs of a new capex credit facility for an amount of MX\$2,000'000,000.00.

Red de Carreteras de Occidente, S.A.B. de C.V. ("RCO") informs investors that it entered into a new capex credit facility with Santander, for an amount of MXN \$2,000.0 million with an 11 year term. Proceeds from this new capex facility are intended to be used by RCO to pay Capex and Expansion Works Expenses incurred during the availability period.

RCO informs the designation of David M. Cohen as a member of the Board of Directors.

Red de Carreteras de Occidente, S.A.B. de C.V. ("RCO" or the "Company") announces that on May 19, 2017 Mr. David M. Cohen was designated member of the Board of Directors of the Company by the Series A Shareholders. The appointment will be ratified at the next Assembly Of Shareholders of the Company.



BASIC AND DILUDED INCOME PER COMMON SHARE (pesos)

CONSOLIDATED FINANCIAL INFORMATION

| Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 228.8 Interest income (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES 636.3 322.2 314.1 97.49 945.8 506.6 439.2 INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | Red de Carreteras de Occidente, S.A.B. de C.V. and Subsidiaries COMPARATIVE CONSOLIDATED STATEMENTS OF PROFIT (LOSS) AND OTHER COMPREHENSIVE INCOME (LOSS) (MXN million) | | | | | | | | | | |
|--|--|-------------|--------------|------------------|----------|---------|-------------|------------------|----------|--|--|
| TOTAL REVENUES | | | From April 1 | to June 30 of | | | Cumi | ulative | | | |
| Toll revenues | | <u>2017</u> | 2016 | <u>Variation</u> | <u>%</u> | 2017 | <u>2016</u> | <u>Variation</u> | <u>%</u> | | |
| Shadow toll payments from the SCT 1948 1910 3.8 1.99 387.8 378.2 9.6 Availability payments from the SCT 1034 98.3 5.1 5.19 20.48 196.0 8.8 Availability payments from the SCT 1034 98.3 15.1 5.19 20.48 196.0 8.8 Availability payments from the SCT 1034 195.0 193.2 | TOTAL REVENUES | 2,115.9 | 1,820.4 | 295.5 | 16.23 | 4,092.8 | 3,679.3 | 413.5 | 11.24 | | |
| Availability payments from the SCT of the use of right of way and other related revenues | Toll revenues | 1,651.7 | 1,392.0 | 259.7 | 18.66 | 3,185.1 | 2,768.4 | 416.7 | 15.05 | | |
| Ancillary revenues from the use of right of way and other related revenues 2,009.5 1,724.4 285.1 16.53 3,880.2 3,427.9 452.3 10.00 450.0 10.00 | Shadow toll payments from the SCT | 194.8 | 191.0 | 3.8 | 1.99 | 387.8 | 378.2 | 9.6 | 2.54 | | |
| Total toll and other concession revenues 2,009.5 1,724.4 285.1 16.53 3,880.2 3,427.9 452.3 200.5 2 | Availability payments from the SCT | 103.4 | 98.3 | 5.1 | 5.19 | 204.8 | 196.0 | 8.8 | 4.49 | | |
| CONST AND EXPENSES 654.6 673.8 (19.2) (2.85) 1,294.6 1,380.7 (86.1) | Ancillary revenues from the use of right of way and other related revenues | 59.6 | 43.1 | 16.5 | 38.28 | 102.5 | 85.3 | 17.2 | 20.16 | | |
| COSTS AND EXPENSES 654.6 673.8 (19.2) (2.85) 1,294.6 1,380.7 (86.1) | Total toll and other concession revenues | 2,009.5 | 1,724.4 | 285.1 | 16.53 | 3,880.2 | 3,427.9 | 452.3 | 13.19 | | |
| Amortization of assets derived from the concessions 215.2 205.3 9.9 4.82 430.4 410.4 20.0 Operation and maintenance provisions 172.7 229.3 (56.6) (24.68) 336.2 442.2 (106.0) TOIl collection costs 22.9 26.3 (3.4) (12.93) 48.5 52.5 (4.0) Cost of ancillarry revenues from the use of right of way and other related revenues 29.3 24.0 5.3 22.08 52.3 45.4 6.9 General and administrative expenses 108.1 92.9 15.2 16.36 214.6 178.8 35.8 Total costs and expenses excluding construction costs 548.2 577.8 (29.6) (5.12) 1,082.0 1,129.3 (47.3) Construction costs 106.4 96.0 10.4 10.83 212.6 251.4 (38.8) INCOME BEFORE OTHER INCOME NET 1,461.3 1,146.6 314.7 27.45 2,798.2 2,298.6 499.6 Other income, net 5.5 10.9 (5.4) (49.54) 11.9 21.4 (9.5) INCOME FROM OPERATIONS 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing and interests on financing 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing and debt expense 2,86.6 933.2 (56.6) (6.07) 1,754.1 1,872.6 (118.5) Premiums and interests on financing 2,839.4 40.5 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 2,98.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 2,98.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 2,98.8 24.0 5.8 24.17 56.2 48.1 8.1 Net foreign exchange loss (income) - 71.2 (71.2 (100.00) - 142.3 (142.3) Net foreign exchange loss (income) - 142.3 (142.3) Net foreign exchange loss (income) - 0.1 (0.1 (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES 3,24 2,25 2,25 2,25 2,25 2, | Construction revenues | 106.4 | 96.0 | 10.4 | 10.83 | 212.6 | 251.4 | (38.8) | (15.43) | | |
| Departation and maintenance provisions 172.7 229.3 (56.6) (24.68) 336.2 442.2 (106.0) Toll collection costs 22.9 26.3 (3.4) (12.93) 48.5 52.5 (4.0) Cost of ancillary revenues from the use of right of way and other related revenues 29.3 24.0 5.3 22.08 52.3 45.4 6.9 General and administrative expenses 108.1 92.9 15.2 16.36 21.46 178.8 35.8 Total costs and expenses excluding construction costs 548.2 577.8 (29.6) (5.12) 1,082.0 1,129.3 (47.3) Construction costs 106.4 96.0 10.4 10.83 212.6 251.4 (38.8) INCOME BEFORE OTHER INCOME NET 1,461.3 1,146.6 31.47 27.45 2,798.2 2,298.6 499.6 Other income, net 5.5 10.9 (49.54) 11.9 21.4 (9.5) INCOME FORM OPERATIONS 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 383.5 835.3 (4.8) (0.57) 1,864.3 1,813.4 50.9 Interest expense 876.6 933.2 (56.6) (6.07) 1,754.1 1,872.6 (118.5) Premiums and interests on financing 833.9 791.3 42.6 5.38 1,663.3 1,583.7 79.6 Interest on derivative financial instruments 12.9 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 29.8 44.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 29.8 24.0 36.8 36.0 36.0 36.0 36.0 Major maintenance interests 29.8 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 Major maintenance interests 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39.0 39 | COSTS AND EXPENSES | 654.6 | | | (2.85) | 1,294.6 | 1,380.7 | (86.1) | (6.24) | | |
| Toll collection costs 22.9 26.3 (3.4) (12.93) 48.5 52.5 (4.0) Cost of ancillarly revenues from the use of right of way and other related revenues 29.3 24.0 5.3 22.08 52.3 45.4 6.9 General and administrative expenses 108.1 92.9 15.2 16.36 21.4 178.8 35.8 Total costs and expenses excluding construction costs 108.4 96.0 10.4 10.83 212.6 251.4 (38.8) INCOME BEFORE OTHER INCOME NET 1,461.3 1,146.6 314.7 27.45 2,798.2 2,298.6 499.6 Other income, net 1,55 10.9 (5.4) (49.54) 11.9 21.4 (9.5) INCOME FROM OPERATIONS 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 1,663.8 33.9 791.3 42.6 5.38 1,663.3 1,831.7 59.6 Interest expense Premiums and interests on financing 1,29 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 2,98 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 2,98 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 4,19 4(3.2) 85.1 196.99 279.2 50.4 228.8 Interest income 8,80.0 (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 INCOME BEFORE INCOME TAXES 1,20 4.30 1.46.1 1.57.6 7.1 4.51 (18.9) 124.3 (143.2) INCOME TAXES (BENEFIT) 1,60 4.0 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 | Amortization of assets derived from the concessions | 215.2 | 205.3 | 9.9 | 4.82 | 430.4 | 410.4 | 20.0 | 4.87 | | |
| Cost of ancillary revenues from the use of right of way and other related revenues 29.3 24.0 5.3 22.08 52.3 45.4 6.9 6.9 6.9 6.9 1.52 16.36 214.6 178.8 35.8 7.51 1.00 | Operation and maintenance provisions | 172.7 | 229.3 | (56.6) | (24.68) | 336.2 | 442.2 | (106.0) | (23.97) | | |
| Total costs and expenses excluding construction costs 18.1 92.9 15.2 16.36 214.6 178.8 35.8 174.1 178.5 | Toll collection costs | 22.9 | 26.3 | (3.4) | (12.93) | 48.5 | 52.5 | (4.0) | (7.62) | | |
| Total costs and expenses excluding construction costs 548.2 577.8 (29.6) (5.12) 1,082.0 1,129.3 (47.3) (20.5) | Cost of ancillary revenues from the use of right of way and other related revenues | 29.3 | 24.0 | 5.3 | 22.08 | 52.3 | 45.4 | 6.9 | 15.20 | | |
| Net financing cost 106.4 96.0 10.4 10.83 212.6 251.4 (38.8) Net financing cost 1,461.3 1,146.6 1,157.5 30.9 (5.4) (49.54) 11.9 21.4 (9.5) Net financing cost 830.5 835.3 (4.8) (0.57) 1,864.3 1,813.4 50.9 Interest expense 876.6 933.2 (56.6) (6.07) 1,754.1 1,872.6 (118.5) Interest on derivative financial instruments 12.9 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) NECOME EAFORE INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (142.3) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) NECOME TAXES (BENEFIT) 164.7 157.6 7.1 164.7 157 | General and administrative expenses | | | 15.2 | 16.36 | | 178.8 | 35.8 | 20.02 | | |
| NCOME BEFORE OTHER INCOME NET 1,461.3 | Total costs and expenses excluding construction costs | | | (29.6) | . , | 1,082.0 | 1,129.3 | (47.3) | (4.19) | | |
| Other income, net 5.5 10.9 (5.4) (49.54) 11.9 21.4 (9.5) INCOME FROM OPERATIONS 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 Net financing cost 830.5 835.3 (4.8) (0.57) 1,864.3 1,813.4 50.9 Interest expense 876.6 933.2 (56.6) (6.07) 1,754.1 1,872.6 (118.5) Premiums and interests on financing 833.9 791.3 42.6 5.38 1,663.3 1,583.7 79.6 Interest on derivative financial instruments 12.9 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests - 71.2 (71.2) (100.00) - 142.3 (142.3) Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 2 | Construction costs | 106.4 | 96.0 | 10.4 | 10.83 | 212.6 | 251.4 | (38.8) | (15.43) | | |
| Net financing cost 1,466.8 1,157.5 309.3 26.72 2,810.1 2,320.0 490.1 | INCOME BEFORE OTHER INCOME NET | | | | | | | | 21.73 | | |
| Net financing cost 830.5 835.3 (4.8) (0.57) 1,864.3 1,813.4 50.9 Interest expense 876.6 933.2 (56.6) (6.07) 1,754.1 1,872.6 (118.5) Premiums and interests on financing 833.9 791.3 42.6 5.38 1,663.3 1,583.7 79.6 Interest on derivative financial instruments 12.9 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests - 71.2 (71.2) (100.00) - 142.3 (142.3) Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 228.8 Interest income (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 | Other income, net | 5.5 | 10.9 | (5.4) | (49.54) | 11.9 | | (9.5) | (44.39) | | |
| Interest expense 876.6 933.2 (56.6) (6.07) 1,754.1 1,872.6 (118.5) Premiums and interests on financing 833.9 791.3 42.6 5.38 1,663.3 1,583.7 79.6 Interest on derivative financial instruments 12.9 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests - 71.2 (71.2) (100.00) - 142.3 (142.3) Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 228.8 Interest income (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES 636.3 322.2 314.1 97.49 945.8 506.6 439.2 INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | INCOME FROM OPERATIONS | | | | | | | | 21.13 | | |
| Premiums and interests on financing 833.9 791.3 42.6 5.38 1,663.3 1,583.7 79.6 Interest on derivative financial instruments 12.9 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests - 71.2 (71.2) (100.00) - 142.3 (142.3) Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 228.8 Interest income (88.0) (54.8) (33.2) (60.58) (169.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES 636.3 322.2 314.1 97.49 945.8 506.6 439.2 | Net financing cost | | | | . , | | | 50.9 | 2.81 | | |
| Interest on derivative financial instruments 12.9 46.7 (33.8) (72.38) 34.6 98.5 (63.9) Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests - 71.2 (71.2) (100.00) - 142.3 (142.3) Adjustments to principal amount of UDI denominated debt 41.9 (43.2 85.1 196.99 279.2 50.4 228.8 Interest income (88.0 (54.8 (33.2 (60.58 (168.8 (109.7 59.1 Net foreign exchange loss (income) - 0.1 (0.1 (100.00) (0.2 0.1 (0.3) INCOME BEFORE INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9 124.3 (143.2) INCOME TAXES (BENEFIT) 164.7 164.7 164.7 164.7 164.7 INCOME TAXES (BENEFIT) 164.7 164.7 164.7 164.7 164.7 164.7 164.7 164.7 164 | Interest expense | 876.6 | 933.2 | (56.6) | (6.07) | 1,754.1 | 1,872.6 | (118.5) | (6.33) | | |
| Amortization of premiums and debt expenses 29.8 24.0 5.8 24.17 56.2 48.1 8.1 Major maintenance interests - 71.2 (71.2) (100.00) - 142.3 (142.3) Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 228.8 Interest income (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | Premiums and interests on financing | | | 42.6 | 5.38 | 1,663.3 | 1,583.7 | 79.6 | 5.03 | | |
| Major maintenance interests - 71.2 (71.2) (100.00) - 142.3 (142.3) Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 228.8 Interest income (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES 636.3 322.2 314.1 97.49 945.8 506.6 439.2 INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | Interest on derivative financial instruments | 12.9 | 46.7 | (33.8) | (72.38) | 34.6 | 98.5 | (63.9) | (64.87) | | |
| Adjustments to principal amount of UDI denominated debt 41.9 (43.2) 85.1 196.99 279.2 50.4 228.8 Interest income (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES 636.3 322.2 314.1 97.49 945.8 506.6 439.2 INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | Amortization of premiums and debt expenses | 29.8 | 24.0 | 5.8 | 24.17 | 56.2 | 48.1 | 8.1 | 16.84 | | |
| Interest income (88.0) (54.8) (33.2) (60.58) (168.8) (109.7) 59.1 Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES (10.7) (10.7 | Major maintenance interests | - | 71.2 | (71.2) | (100.00) | - | 142.3 | (142.3) | (100.00) | | |
| Net foreign exchange loss (income) - 0.1 (0.1) (100.00) (0.2) 0.1 (0.3) INCOME BEFORE INCOME TAXES 636.3 322.2 314.1 97.49 945.8 506.6 439.2 INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | Adjustments to principal amount of UDI denominated debt | 41.9 | (43.2) | 85.1 | 196.99 | 279.2 | 50.4 | 228.8 | 453.97 | | |
| INCOME BEFORE INCOME TAXES 636.3 322.2 314.1 97.49 945.8 506.6 439.2 INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | Interest income | (88.0) | (54.8) | (33.2) | (60.58) | (168.8) | (109.7) | 59.1 | 53.87 | | |
| INCOME TAXES (BENEFIT) 164.7 157.6 7.1 4.51 (18.9) 124.3 (143.2) | Net foreign exchange loss (income) | - | 0.1 | (0.1) | (100.00) | (0.2) | 0.1 | (0.3) | (300.00) | | |
| | INCOME BEFORE INCOME TAXES | 636.3 | 322.2 | 314.1 | 97.49 | 945.8 | 506.6 | 439.2 | 86.70 | | |
| | INCOME TAXES (BENEFIT) | 164.7 | 157.6 | 7.1 | 4.51 | (18.9) | 124.3 | (143.2) | (115.21) | | |
| CONSOLIDATED NET INCOME FOR THE PERIOD 471.6 164.6 307.0 186.51 964.7 382.3 582.4 | CONSOLIDATED NET INCOME FOR THE PERIOD | 471.6 | 164.6 | 307.0 | 186.51 | 964.7 | 382.3 | 582.4 | 152.34 | | |
| Other comprehensive income items | Other comprehensive income items | | | | · · | | | · · | | | |
| Items that will be reclassified subsequently to profit or loss: | Items that will be reclassified subsequently to profit or loss: | | | | | | | | | | |
| Valuation of derivative financial instruments (45.1) 66.1 (111.2) (168.23) (100.4) 68.4 (168.8) | Valuation of derivative financial instruments | (45.1) | 66.1 | (111.2) | (168.23) | (100.4) | 68.4 | (168.8) | (246.78) | | |
| Deferred income taxes of derivative financial instruments 13.5 (19.7) 33.2 168.53 30.1 (19.9) 50.0 | Deferred income taxes of derivative financial instruments | 13.5 | (19.7) | 33.2 | 168.53 | 30.1 | (19.9) | 50.0 | 251.26 | | |
| COMPREHENSIVE INCOME FOR THE PERIOD 440.0 211.0 229.0 108.53 894.4 430.8 463.6 | COMPREHENSIVE INCOME FOR THE PERIOD | 440.0 | 211.0 | 229.0 | 108.53 | 894.4 | 430.8 | 463.6 | 107.61 | | |

0.0164 0.0057 0.0107



| Red de Carreteras de Occidente, S.A.B. de C.V. and Subsidiaries COMPARATIVE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF (MXN million) | | | | | | | | |
|---|-------------------|-------------------|------------------|---------------------|--|--|--|--|
| | <u>June 2017</u> | December 2016 | <u>Variation</u> | <u>%</u> | | | | |
| ASSETS | | | | | | | | |
| Current assets | | | | | | | | |
| Cash and cash equivalents-current portion | 7,311.5 | 6,678.8 | 632.7 | 9.47 | | | | |
| Trade accounts receivable | 118.0 | 774.2 | (656.2) | (84.76) | | | | |
| Recoverable taxes | 140.1 | 56.6 | 83.5 | 147.53 | | | | |
| Financial asset-current portion | 392.0 | 393.1 | (1.1) | (0.28) | | | | |
| Other accounts receivable and prepaid expenses | 250.9 | 114.8 | 136.1 | 118.55 | | | | |
| Total current assets | 8,212.5 | 8,017.5 | 195.0 | 2.43 | | | | |
| Non-current assets | 06.0 | 02.7 | 2.2 | 2.45 | | | | |
| Long-term restricted cash | 96.0 | 93.7 | 2.3 | 2.45 | | | | |
| Financial assets derived from the concessions - long-term portion Intangible assets derived from the concessions | 868.6 42,904.9 | 867.1 43,047.0 | 1.5 (142.1) | 0.17 (0.33) | | | | |
| Furniture and equipment and franchise rights - net | 18.9 | 45,047.0 | (142.1) | (5.97) | | | | |
| Machinery and equipment - net | 31.6 | 26.6 | 5.0 | 18.80 | | | | |
| Derivate financial instruments | 56.9 | 114.8 | (57.9) | (50.44) | | | | |
| Deferred income tax asset | 6,681.9 | 6,530.5 | 151.4 | 2.32 | | | | |
| Other assets | 5.2 | 4.4 | 0.8 | 18.18 | | | | |
| Total non-current assets | 50,664.0 | 50,704.2 | (40.2) | (0.08) | | | | |
| TOTAL ASSETS | 58,876. <u>5</u> | 58,721.7 | 154.8 | 0.26 | | | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | | | | |
| Current liabilities | | | | | | | | |
| Accounts payable to suppliers | 293.3 | 285.3 | 8.0 | 2.80 | | | | |
| Interest payable | 859.1 | 868.4 | (9.3) | (1.07) | | | | |
| Interest payable on derivative financial instruments | 0.5 | 5.0 | (4.5) | (90.00) | | | | |
| Other current liabilities | 30.1 | 44.8 | (14.7) | (32.81) | | | | |
| Provisions | 660.8 | 746.9 | (86.1) | (11.53) | | | | |
| Current portion of long-term debt | 353.4 | 341.0 | 12.4 | 3.64 | | | | |
| Current portion of long-term employee benefits | 46.5 | 33.4 | 13.1 | 39.22 | | | | |
| Accounts payable for work executed, not yet approved Taxes other than income tax | 36.3 | 29.8 | 6.5 | 21.81 | | | | |
| Income taxes payable | 213.4 109.6 | 282.6 2.9 | (69.2) 106.7 | (24.49) 3,679.31 | | | | |
| Total current liabilities | 2,603.0 | 2,640.1 | (37.1) | (1.41) | | | | |
| | 2,003.0 | 2,040.1 | (37.1) | (1.71) | | | | |
| Non-current liabilities | 20.270.0 | 27.046.0 | 422.4 | 4.44 | | | | |
| Long-term debt | 38,279.9 | 37,846.8 | 433.1 | 1.14 | | | | |
| Provisions for major maintenance Long-term employee benefits | 175.4 58.6 | 158.2 56.1 | 17.2 2.5 | 10.87 4.46 | | | | |
| Post-employment benefits | 3.0 | 2.6 | 0.4 | 15.38 | | | | |
| Other long term liabilities | 9.5 | 5.0 | 4.5 | 90.00 | | | | |
| Derivative financial instruments | 110.8 | 63.7 | 47.1 | 73.94 | | | | |
| Deferred income tax liability | 187.4 | 194.7 | (7.3) | (3.75) | | | | |
| Total-non current liabilities | 38,824.6 | 38,327.1 | 497.5 | 1.30 | | | | |
| TOTAL LIABILITIES | 41,427.6 | 40,967.2 | 460.4 | 1.12 | | | | |
| STOCKHOLDERS' EQUITY | | | | | | | | |
| Capital stock | 20,209.0 | 21,409.0 | (1,200.0) | (5.61) | | | | |
| Accumulated deficit | (2,718.7) | (3,683.3) | 964.6 | 26.19 | | | | |
| Other comprehensive loss | (41.4) | 28.8 | (70.2) | (243.75) | | | | |
| Actuarial income / (losses) | 0.3 | 0.3 | | | | | | |
| TOTAL STOCKHOLDERS' EQUITY | <u> 17,448.9</u> | <u>17,754.5</u> | (305.6) | (1.72) | | | | |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | 58,876.5 | 58,721.7 | 154.8 | 0.26 | | | | |



Red de Carreteras de Occidente, S.A.B. de C.V. and Subsidiaries COMPARATIVE CONSOLIDATED STATEMENTS OF CASH FLOWS (Indirect methodology) (MXN million)

| (WAXIA ITIMOTI) | | |
|---|-----------------|-----------------|
| Fro | m January 1 to | June 30 of: |
| Concept | 2017 | <u>2016</u> |
| ODEDATING ACTIVITIES | | |
| OPERATING ACTIVITIES Income before income taxes | 945.8 | 506.6 |
| Adjustments for: | 343.8 | 300.0 |
| Depreciation and amortization | 435.8 | 419.6 |
| Financing related activities: | 433.6 | 415.0 |
| | 1 662 2 | 1 726 0 |
| Interest expense Valuation effects of derivative financial instruments | 1,663.3 34.7 | 1,726.0 98.5 |
| Amortization of commissions and debt issuance costs | 56.2 | 48.1 |
| Unrealized exchange loss | (0.1) | 40.1 |
| Adjustments to principal amount of UDI denominated debt | 279.2 | 50.4 |
| Adjustinents to principal amount of oblidenominated debt | 3,414.8 | 2,849.2 |
| +/- Decrease / (increase) in: | 3,414.0 | 2,043.2 |
| Trade accounts receivable | 656.1 | (20.3) |
| Recoverable taxes | 17.2 | (7.1) |
| Financial asset | (0.4) | (1.6) |
| Other accounts receivable and other prepaid expenses | (136.1) | (89.5) |
| Other assets | (0.8) | (0.3) |
| +/- Increase / (decrease) in: | (0.0) | (0.5) |
| Accounts payable to suppliers | 8.1 | 27.2 |
| Other current liabilities | (10.1) | (18.7) |
| Provisions | (68.9) | 8.3 |
| Taxes other than income tax | (72.1) | 47.4 |
| Income taxes paid | (100.8) | (69.1) |
| Employee benefits - net | 15.7 | 12.2 |
| Post-employment employee benefits | 0.3 | 0.4 |
| Net cash provided by operating activities | 3,723.0 | 2,738.1 |
| | | |
| INVESTING ACTIVITIES | (5) | () |
| Acquisition of furtniture and equipment | (0.1) | (3.8) |
| Franchise rights | (9.0) | (0.7) |
| Intangible assets derived from the concessions | (281.7) | (261.2) |
| Net cash (used in) provided by investing activities | (290.8) | (265.7) |
| FINANCING ACTIVITIES | | |
| Proceeds from long-term debt | 336.3 | 647.6 |
| Payments of debt | (170.5) | (415.6) |
| Interest paid | (1,672.7) | (1,592.6) |
| Payments of derivative financial instruments | (34.6) | (98.5) |
| Comissions and debt issuance costs paid | (55.7) | (9.6) |
| Capital stock reduction | (1,200.0) | (1,499.8) |
| | | |
| Net cash used in financing activities | (2,797.2) | (2,968.5) |
| +/- Increase in cash, cash equivalents and restricted cash | 635.0 | (496.1) |
| Cash, cash equivalents and restricted cash at the beginning of the period | 6,772.5 | 7,014.2 |
| Cash, cash equivalents and restricted cash at the end of the period | 7,407.5 | 6,518.1 |



Red de Carreteras de Occidente, S.A.B. de C.V. and Subsidiaries CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (MXN million)

| | Capital stock | Acumulated deficit | Other comprehensive income | Total stockholders' equity |
|---|---------------|-----------------------|----------------------------|----------------------------------|
| | | | | |
| Balance as of January 1, 2016 | 22,129.0 | (4,771.9) | (307.0) | 17,050.0 |
| Capital stock reduction Comprehensive income: | (420.0) | - | - | (420.0) |
| Valuation of derivative financial instruments | - | - | 68.4 | 68.4 |
| Deferred income taxes of derivative instruments | - | - | (19.9) | (19.9) |
| Net loss for the period | _ | 382.3 | - | 382.3 |
| Comprehensive loss | | 382.3 | 48.5 | 430.8 |
| Balance as of June 30, 2016 | 21,709.0 | (4,389.6) | (258.5) | 17,060.8 |
| Balance as of January 1, 2017 | 21,409.0 | (3,683.3) | 28.8 | 17,754.5 |
| Capital stock reduction | (1,200.0) | - | - | (1,200.0) |
| Comprehensive income: | | | | |
| Valuation of derivative financial instruments | - | - | (100.4) | (100.4) |
| Deferred income taxes of derivative instruments | - | - | 30.1 | 30.1 |
| Net income for the period | = | 964.7 | = | 964.7 |
| Comprehensive income | - | 964.7 | (70.3) | 894.4 |
| Balance as of June 30, 2017 | 20,209.0 | (2,718.7) | (41.5) | 17,448.9 |



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| Red de Courstanes de | Ossidonto | C A D do | CV | | | | | |
|--|-----------------------------------|-----------|------------------|------------|--------------|-------------|------------------|----------|
| Red de Carreteras de | | | | ENCINE INC | ONAE (LOCA | -1 | | |
| COMPARATIVE CONSOLIDATED STATEMENTS OF PRO | rii (LUSS) <i>F</i> million) | AND OTHER | K CUIVIPKEH | ENSIVE INC | OIVIE (LUS: | 9) | | |
| (NXIVI) | | 4.4 | 20 (| | | | | |
| | From April | | | 0/ | 2047 | Cumul | | 0/ |
| | 2017 | 2016 | <u>Variation</u> | <u>%</u> | 2017 | <u>2016</u> | <u>Variation</u> | <u>%</u> |
| TOTAL REVENUES | 1,782.4 | 1,544.8 | 237.6 | 15.38 | 3,416.1 | 3,128.7 | 287.4 | 9.19 |
| Toll revenues | 1,634.2 | 1,392.0 | 242.2 | 17.40 | 3,161.1 | 2,768.4 | 392.7 | 14.19 |
| Ancillary revenues from the use of right of way and other related revenues | 59.5 | 43.0 | 16.5 | 38.37 | 102.2 | 84.0 | 18.2 | 21.67 |
| Total toll and other concession revenues | 1,693.7 | 1,435.0 | 258.7 | 18.03 | 3,263.3 | 2,852.4 | 410.9 | 14.41 |
| Administrative service revenues | 17.1 | 13.9 | 3.2 | 23.02 | 32.1 | 25.0 | 7.1 | 28.40 |
| Construction revenues | 71.6 | 95.9 | (24.3) | (25.34) | 120.7 | 251.3 | (130.6) | (51.97) |
| COSTS AND EXPENSES | 541.9 | 567.4 | (25.5) | (4.49) | 1,048.6 | 1,169.1 | (120.5) | (10.31) |
| Amortization of assets derived from the concessions | 176.7 | 166.5 | 10.2 | 6.13 | 353.4 | 332.8 | 20.6 | 6.19 |
| Operation and maintenance provisions | 135.5 | 163.9 | (28.4) | (17.33) | 264.1 | 312.9 | (48.8) | (15.60) |
| Toll collection costs | 21.1 | 24.6 | (3.5) | (14.23) | 45.2 | 49.3 | (4.1) | (8.32) |
| Cost of ancillary revenues from the use of right of way and other related revenues | 29.3 | 24.0 | 5.3 | 22.08 | 52.3 | 45.4 | 6.9 | 15.20 |
| General and administrative expenses | 107.7 | 92.5 | 15.2 | 16.43 | 212.9 | 177.4 | 35.5 | 20.01 |
| Total costs and expenses excluding construction costs | 470.3 | 471.5 | (1.2) | (0.25) | 927.9 | 917.8 | 10.1 | 1.10 |
| Construction costs | 71.6 | 95.9 | (24.3) | (25.34) | 120.7 | 251.3 | (130.6) | (51.97) |
| INCOME BEFORE OTHER INCOME NET | 1,240.5 | 977.4 | 263.1 | 26.92 | 2,367.5 | 1,959.6 | 407.9 | 20.82 |
| Other income, net | 4.2 | 9.2 | (5.0) | (54.35) | 9.8 | 17.6 | (7.8) | (44.32) |
| INCOME FROM OPERATIONS | 1,244.7 | 986.6 | 258.1 | 26.16 | 2,377.3 | 1,977.2 | 400.1 | 20.24 |
| Net financing cost | 387.7 | 333.8 | 53.9 | 16.15 | 1,433.0 | 1,288.7 | 144.3 | 11.20 |
| Interest expense | 870.5 | 899.7 | (29.2) | | 1,742.9 | 1,808.3 | (65.4) | (3.62) |
| Premiums and interests on financing | 826.4 | 782.4 | 44.0 | . , | 1,652.8 | 1,571.2 | 81.6 | 5.19 |
| Interest on derivative financial instruments | 16.1 | 37.1 | (21.0) | (56.60) | 37.4 | 77.1 | (39.7) | (51.49) |
| Amortization of premiums and debt expenses | 28.0 | 22.5 | 5.5 | 24.44 | 57.4 52.7 | 44.5 | 8.2 | 18.43 |
| · | 26.0 | 57.7 | | (100.00) | 52.7 | 115.5 | (115.5) | (100.00) |
| Major maintenance interests | - | 37.7 | (57.7) | (100.00) | - | 113.3 | (113.3) | (100.00) |
| Adjustments to principal amount of UDI denominated debt | 41.9 | (43.2) | 85.1 | 196.99 | 279.2 | 50.4 | 228.8 | 453.97 |
| Interest income | (69.7) | (46.6) | 23.1 | 49.57 | (134.0) | (94.0) | (40.0) | (42.55) |
| Net foreign exchange loss (income) | (455.0) | (476.1) | 21.1 | 4.43 | (455.0) | (476.1) | 21.1 | 4.43 |
| INCOME (LOSS) BEFORE INCOME TAXES | 857.0 | 652.8 | 204.2 | 31.28 | 944.3 | 688.5 | 255.8 | 37.15 |
| INCOME TAXES (BENEFIT) | 96.0 | 110.5 | (14.5) | (13.12) | (129.7) | 38.3 | (168.0) | (438.64) |
| CONSOLIDATED NET INCOME FOR THE PERIOD | 761.0 | 542.3 | 218.7 | 40.33 | 1,074.0 | 650.2 | 423.8 | 65.18 |
| CONSOLIDATED NET INCOME FOR THE PERIOD | 701.0 | 342.3 | 210.7 | 40.55 | 1,074.0 | 030.2 | 423.0 | 05.16 |
| Other comprehensive income items | | | | | | | | |
| Items that will be reclassified subsequently to profit or loss: | | | | | | | | |
| Valuation of derivative financial instruments | (19.6) | 52.3 | (71.9) | (137.48) | (44.6) | 76.0 | (120.6) | (158.68) |
| Deferred income taxes of derivative financial instruments | 5.9 | (15.7) | 21.6 | 137.58 | 13.4 | (22.5) | 35.9 | 159.56 |
| COMPREHENSIVE INCOME FOR THE PERIOD | 747.3 | 578.9 | 168.4 | 29.09 | 1,042.8 | 703.7 | 339.1 | 48.19 |
| BASIC AND DILUDED INCOME PER COMMON SHARE (pesos) | 0.0265 | 0.0189 | 0.0076 | 40.33 | 0.0374 | 0.0226 | 0.0148 | 65.18 |
| | 0.0200 | 3.0103 | 3.00.0 | .0.00 | 3.037 4 | 3.0223 | 3.02.0 | 00.10 |



| Red de Carreteras de O COMPARATIVE CONSOLIDATED STATEN | | | AS OF | |
|--|-----------------|-----------------|-----------|----------|
| (MXN n | nillion) | | | 9/ |
| ASSETS | Julie 2017 | December 2016 | Variation | <u>%</u> |
| Current assets | | | | |
| Cash and cash equivalents-current portion | 6,139.6 | 6,025.1 | 114.5 | 1.90 |
| Trade accounts receivable | 115.4 | 109.0 | 6.4 | 5.87 |
| Recoverable taxes | 22.8 | 36.1 | (13.3) | (36.84) |
| Accounts receivable to related parties | 21.3 | 20.1 | 1.2 | 5.97 |
| Other accounts receivable and prepaid expenses | 222.4 | 91.9 | 130.5 | 142.00 |
| Total current assets | 6,521.5 | 6,282.2 | 239.3 | 3.81 |
| Non-current assets | | | | |
| Intangible assets derived from the concessions | 41,212.1 | 41,362.4 | (150.3) | (0.36) |
| Furniture and euipment and franchise rights -net | 18.9 | 20.1 | (1.2) | (5.97) |
| Machinery and equipment-net | 25.3 | 19.4 | 5.9 | 30.41 |
| Investment in shares | 2,091.9 | 2,091.9 | - | _ |
| Deferred income tax asset | 6,743.6 | 6,594.7 | 148.9 | 2.26 |
| Other assets | 4.4 | 3.6 | 0.8 | 22.22 |
| Total non-current assets | 50,096.2 | 50,092.1 | 4.1 | 0.01 |
| TOTAL ASSETS | 56,617.7 | 56,374.3 | 243.4 | 0.43 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | |
| | | | | |
| Current liabilities | 40.7 | 45.5 | 4.2 | 27.40 |
| Accounts payable to suppliers | 19.7 | 15.5 | 4.2 | 27.10 |
| Interest payable | 834.6 | 846.2 | (11.6) | (1.37) |
| Interest payable on derivative financial instruments | 2.5 | 4.9 | (2.4) | (48.98) |
| Other current liabilities | 28.7 | 40.8 | (12.1) | (29.66) |
| Provisions | 602.6 | 586.4 | 16.2 | 2.76 |
| Accounts payable to related parties | 0.3 | - | 0.3 | 100.00 |
| Current portion of long-term debt | 117.7 | 117.7 | - | - |
| Current portion of long-term employee benefits | 46.5 | 33.4 | 13.1 | 39.22 |
| Accounts payable for work executed, not yet approved | 36.3 | 29.8 | 6.5 | 21.81 |
| Taxes other than income tax | 44.9 | 85.2 | (40.3) | (47.30) |
| Income taxes payable | 5.8 | 1.7 | 4.1 | 241.18 |
| Total current liabilities | 1,739.6 | 1,761.6 | (22.0) | (1.25) |
| Non-current liabilities | | | | |
| Long-term debt | 35,828.3 | 35,274.6 | 553.7 | 1.57 |
| Provisions for major maintenance | 105.0 | 138.2 | (33.2) | (24.02) |
| Long-term employee benefits | 58.6 | 56.1 | 2.5 | 4.46 |
| Post-employment benefits | 3.0 | 2.6 | 0.4 | 15.38 |
| Accounts payable to related parties - long-term | 2,408.4 | 2,560.9 | (152.5) | (5.95) |
| Other long term liabilities | 9.5 | 5.0 | 4.5 | 90.00 |
| Derivative financial instruments | | | | |
| | 110.8 | | 47.1 | 73.94 |
| Deferred income tax liability Total-non current liabilities | 38,523.8 | 0.2 38,101.3 | 422.5 | 1.11 |
| | | | 400.5 | |
| TOTAL LIABILITIES | 40,263.4 | <u>39,862.9</u> | 400.3 | 1.00 |
| STOCKHOLDERS' EQUITY | | | | |
| Capital stock | 20,209.0 | 21,409.0 | (1,200.0) | (5.61) |
| Accumulated deficit | (3,775.7) | | | 22.15 |
| Other comprehensive loss | (79.0) | (47.8) | (31.2) | (65.27) |
| TOTAL STOCKHOLDERS' EQUITY | <u>16,354.3</u> | <u>16,511.4</u> | (157.1) | (0.95) |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | <u>56,617.7</u> | <u>56,374.3</u> | 243.4 | 0.43 |



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| | | iei e tai u | S.A. de C.V. | | | | | | | |
|---|------------|-------------|------------------|------------|-------------|--------|------------------|----------|--|--|
| COMPARATIVE STATEMENTS OF PROFIT (LO | | | OMPREHENS | IVE INCOME | (LOSS) | | | | | |
| (MX | N million) | | | | | | | | | |
| From April 1 to June 30 of Cumulative 2017 2016 Variation % 2017 2016 Variation | | | | | | | | | | |
| | 2017 | <u>2016</u> | <u>Variation</u> | <u>%</u> | <u>2017</u> | 2016 | <u>Variation</u> | <u>%</u> | | |
| TOTAL REVENUES | 229.1 | 221.2 | 7.9 | 3.57 | 454.5 | 440.2 | 14.3 | 3.25 | | |
| Shadow toll payments from the SCT | 179.6 | 174.4 | 5.2 | 2.98 | 356.3 | 346.7 | 9.6 | 2.77 | | |
| Availability payments from the SCT | 49.4 | 46.7 | 2.7 | 5.78 | 97.8 | 93.2 | 4.6 | 4.94 | | |
| Ancillary revenues from the use of right of way and other related revenues | 0.1 | 0.1 | - | - | 0.4 | 0.3 | 0.1 | 33.33 | | |
| Total toll and other concession revenues | 229.1 | 221.2 | 7.9 | 3.57 | 454.5 | 440.2 | 14.3 | 3.25 | | |
| COSTS AND EXPENSES | 60.2 | 76.3 | (16.1) | (21.10) | 120.2 | 150.4 | (30.2) | (20.08) | | |
| Amortization of assets derived from the concessions | 31.9 | 32.3 | (0.4) | (1.24) | 63.8 | 64.5 | (0.7) | (1.09) | | |
| Operation and maintenance provisions | 19.5 | 35.5 | (16.0) | (45.07) | 39.1 | 70.5 | (31.4) | (44.54) | | |
| Toll collection costs | 0.7 | 0.9 | (0.2) | (22.22) | 1.5 | 1.9 | (0.4) | (21.05) | | |
| General and administrative expenses | 8.1 | 7.6 | 0.5 | 6.58 | 15.8 | 13.5 | 2.3 | 17.04 | | |
| INCOME BEFORE OTHER INCOME NET | 168.9 | 144.9 | 24.0 | 16.56 | 334.3 | 289.8 | 44.5 | 15.36 | | |
| Other income,net | 0.7 | 1.1 | (0.4) | (36.36) | 1.2 | 1.8 | (0.6) | (33.33) | | |
| INCOME FROM OPERATIONS | 169.6 | 146.0 | 23.6 | 16.16 | 335.5 | 291.6 | 43.9 | 15.05 | | |
| Net financing cost | (10.8) | 18.4 | (29.2) | (158.70) | (22.1) | 35.3 | (57.4) | (162.61) | | |
| Interest expense | 54.6 | 65.5 | (10.9) | (16.64) | 110.5 | 134.0 | (23.5) | (17.54) | | |
| Premiums and interests on financing | 55.8 | 46.8 | 9.0 | 19.23 | 109.8 | 92.8 | 17.0 | 18.32 | | |
| Interest on derivative financial instruments | (2.6) | 8.5 | (11.1) | (130.59) | (2.1) | 20.3 | (22.4) | (110.34) | | |
| Amortization of premiums and debt expenses | 1.4 | 1.3 | 0.1 | 7.69 | 2.8 | 3.0 | (0.2) | (6.67) | | |
| Major maintenance interests | - | 8.9 | (8.9) | (100.00) | - | 17.9 | (17.9) | (100.00) | | |
| Interest income | (65.4) | (47.1) | (18.3) | (38.85) | (132.6) | (98.7) | (33.9) | (34.35) | | |
| INCOME BEFORE INCOME TAXES | 180.4 | 127.6 | 52.8 | 41.38 | 357.6 | 256.3 | 101.3 | 39.52 | | |
| INCOME TAXES | 53.2 | 42.2 | 11.0 | 26.07 | 88.1 | 75.2 | 12.9 | 17.15 | | |
| NET INCOME FOR THE PERIOD | 127.2 | 85.4 | 41.8 | 48.95 | 269.5 | 181.1 | 88.4 | 48.81 | | |
| Other comprehensive income / (loss) items | | | | | | | | | | |
| Items that will be reclassified subsequently to profit or loss: | | | | | | | | | | |
| Valuation of derivative financial instruments | (22.2) | 11.9 | (34.1) | (286.55) | (48.7) | (5.7) | (43.0) | (754.39) | | |
| Deferred income taxes of derivative financial instruments | 6.7 | (3.6) | | 286.11 | 14.6 | 2.1 | 12.5 | 595.24 | | |
| COMPREHENSIVE INCOME FOR THE PERIOD | 111.7 | 93.7 | 18.0 | 19.21 | 235.4 | 177.5 | 57.9 | 32.62 | | |



Concesionaria de Vías Irapuato Querétaro S.A. de C.V. COMPARATIVE STATEMENTS OF FINANCIAL POSITION AS OF (MXN million)

| ASSETS Current assets Cash and cash equivalents-current portion 767.5 Trade accounts receivable 0.1 Recoverable taxes 95.5 Accounts receivable to related parties 0.1 Interest receivable on derivative financial instruments 1.7 Financial asset-current portion 173.7 Other accounts receivable and prepaid expenses 21.7 Total current assets 1,060.3 | 372.2 511.2 7.4 - 174.3 10.5 | 395.3 (511.1) 88.1 0.1 1.7 (0.6) 11.2 | 106.21 (99.98) 1,190.54 100.00 100.00 (0.34) 106.67 |
|--|---|---|---|
| Current assets Cash and cash equivalents-current portion 767.5 Trade accounts receivable 0.1 Recoverable taxes 95.5 Accounts receivable to related parties 0.1 Interest receivable on derivative financial instruments 1.7 Financial asset-current portion 173.7 Other accounts receivable and prepaid expenses 21.7 | 511.2 7.4 - - 174.3 10.5 | (511.1) 88.1 0.1 1.7 (0.6) 11.2 | (99.98) 1,190.54 100.00 100.00 (0.34) 106.67 |
| Cash and cash equivalents-current portion767.5Trade accounts receivable0.1Recoverable taxes95.5Accounts receivable to related parties0.1Interest receivable on derivative financial instruments1.7Financial asset-current portion173.7Other accounts receivable and prepaid expenses21.7 | 511.2 7.4 - - 174.3 10.5 | (511.1) 88.1 0.1 1.7 (0.6) 11.2 | (99.98) 1,190.54 100.00 100.00 (0.34) 106.67 |
| Trade accounts receivable 0.1 Recoverable taxes 95.5 Accounts receivable to related parties 0.1 Interest receivable on derivative financial instruments 1.7 Financial asset-current portion 173.7 Other accounts receivable and prepaid expenses 21.7 | 511.2 7.4 - - 174.3 10.5 | (511.1) 88.1 0.1 1.7 (0.6) 11.2 | (99.98) 1,190.54 100.00 100.00 (0.34) 106.67 |
| Recoverable taxes 95.5 Accounts receivable to related parties 0.1 Interest receivable on derivative financial instruments 1.7 Financial asset-current portion 173.7 Other accounts receivable and prepaid expenses 21.7 | 7.4 - - 174.3 10.5 | 88.1 0.1 1.7 (0.6) 11.2 | 1,190.54 100.00 100.00 (0.34) 106.67 |
| Accounts receivable to related parties 0.1 Interest receivable on derivative financial instruments 1.7 Financial asset-current portion 173.7 Other accounts receivable and prepaid expenses 21.7 | 174.3 10.5 | 0.1 1.7 (0.6) 11.2 | 100.00 100.00 (0.34) 106.67 |
| Interest receivable on derivative financial instruments 1.7 Financial asset-current portion 173.7 Other accounts receivable and prepaid expenses 21.7 | 10.5 | 1.7 (0.6) 11.2 | 100.00 (0.34) 106.67 |
| Financial asset-current portion 173.7 Other accounts receivable and prepaid expenses 21.7 | 10.5 | (0.6) 11.2 | (0.34) 106.67 |
| Other accounts receivable and prepaid expenses 21.7 | 10.5 | 11.2 | 106.67 |
| Total current assets 1,060.3 | 1,075.6 | (15.3) | /: |
| | | | (1.42) |
| Non-current assets | | | |
| Long-term restricted cash 45.1 | 44.0 | 1.1 | 2.50 |
| Accounts receivable to related parties- long term portion 2,408.4 | 2,560.9 | (152.5) | (5.95) |
| Financial asset derived from the concessions - long-term portion 369.7 | 367.8 | 1.9 | 0.52 |
| Intangible assets derived from the concessions 1,324.6 | 1,388.4 | (63.8) | (4.60) |
| Machinery and equipment- net 3.5 | 3.9 | (0.4) | (10.26) |
| Derivate financial instruments 47.8 | 98.2 | (50.4) | (51.32) |
| Other assets 0.4 | 0.5 | (0.1) | (20.00) |
| Total non-current assets 4,199.5 | 4,463.7 | (264.2) | (5.92) |
| TOTAL ASSETS 5,259.8 | <u>5,539.3</u> | (279.5) | (5.05) |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| Current liabilities | | | |
| Accounts payable to suppliers 269.8 | 269.7 | 0.1 | 0.04 |
| Interest payable 22.1 | 20.2 | 1.9 | 9.41 |
| Interest payable on derivative financial instruments - | 0.1 | (0.1) | (100.00) |
| Other current liabilities 0.6 | 1.9 | (1.3) | (68.42) |
| Provisions 43.6 | 99.7 | (56.1) | (56.27) |
| Accounts payable to related parties 14.8 | 14.5 | 0.3 | 2.07 |
| Current portion of long-term debt 212.8 | 201.6 | 11.2 | 5.56 |
| Taxes other than income tax 154.3 | 175.8 | (21.5) | (12.23) |
| Income taxes payable 82.4 | 1.2 | 81.2 | 6,766.67 |
| Total current liabilities 800.4 | 784.7 | 15.7 | 2.00 |
| Non-current liabilities | | | |
| Long-term debt 2,244.0 | 2,353.2 | (109.2) | (4.64) |
| Provisions for major maintenance 36.4 | 20.0 | 16.4 | 82.00 |
| Accounts payable to related parties- long term 17.0 | 15.9 | 1.1 | 6.92 |
| Deferred income tax liability 104.8 | 113.7 | (8.9) | (7.83) |
| Total non-current liabilities 2,402.2 | 2,502.8 | (100.6) | (4.02) |
| TOTAL LIABILITIES 3,202.6 | <u>3,287.5</u> | (84.9) | (2.58) |
| STOCKHOLDERS' EQUITY | | | |
| Capital stock 1,226.7 | 1,226.7 | - | - |
| Accumulated results 795.9 | 956.4 | (160.5) | (16.78) |
| Other comprehensive loss (income) 34.6 | 68.7 | (34.1) | (49.64) |
| TOTAL STOCKHOLDERS' EQUITY 2,057.2 | 2,251.8 | (194.6) | (8.64) |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY 5,259.8 | 5,539.3 | (279.5) | (5.05) |

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CONIPSA

Concesionaria Irapuato La Piedad S.A. de C.V. COMPARATIVE STATEMENTS OF PROFIT (LOSS) AND OTHER COMPREHENSIVE INCOME (LOSS) (MXN million)

| | Fr | om April | l 1 to June 30 |) of | | Cun | nulative | |
|---|-------------|-------------|------------------|----------|-------------|-------------|------------------|----------|
| | <u>2017</u> | <u>2016</u> | <u>Variation</u> | <u>%</u> | <u>2017</u> | <u>2016</u> | <u>Variation</u> | <u>%</u> |
| TOTAL REVENUES | 69.1 | 68.1 | 1.0 | 1.47 | 138.4 | 135.5 | 2.9 | 2.14 |
| Shadow toll payments from the SCT | 15.1 | 16.6 | (1.5) | (9.04) | 31.5 | 31.6 | (0.1) | (0.32) |
| Availability payments from the SCT | 54.0 | 51.5 | 2.5 | 4.85 | 106.9 | 102.9 | 4.0 | 3.89 |
| Ancillary revenues from the use of rights of way | - | - | - | - | - | 1.0 | (1.0) | (100.00) |
| Total toll and other concession revenues | 69.1 | 68.1 | 1.0 | 1.47 | 138.4 | 135.5 | 2.9 | 2.14 |
| COSTS AND EXPENSES | 25.0 | 38.7 | (13.7) | (35.40) | 49.2 | 76.1 | (26.9) | (35.35) |
| Amortization of assets derived from the concessions | 1.6 | 1.5 | 0.1 | 6.67 | 3.2 | 3.1 | 0.1 | 3.23 |
| Operation and maintenance provisions | 19.4 | 33.5 | (14.1) | (42.09) | 38.2 | 66.1 | (27.9) | (42.21) |
| Toll collection costs | 0.6 | 0.7 | (0.1) | (14.29) | 1.2 | 1.3 | (0.1) | (7.69) |
| General and administrative expenses | 3.4 | 3.0 | 0.4 | 13.33 | 6.6 | 5.6 | 1.0 | 17.86 |
| INCOME BEFORE OTHER INCOME NET | 44.1 | 29.4 | 14.7 | 50.00 | 89.2 | 59.4 | 29.8 | 50.17 |
| Other income, net | 0.6 | 0.7 | (0.1) | (14.29) | 1.0 | 2.0 | (1.0) | (50.00) |
| INCOME FROM OPERATIONS | 44.7 | 30.1 | 14.6 | 48.50 | 90.2 | 61.4 | 28.8 | 46.91 |
| Net financing cost | (0.6) | 7.0 | (7.6) | (108.57) | 1.0 | 13.4 | (12.4) | (92.54) |
| Interest expense | 5.2 | 9.9 | (4.7) | (47.47) | 11.4 | 18.8 | (7.4) | (39.36) |
| Premiums and interests on financing | 5.5 | 4.0 | 1.5 | 37.50 | 11.5 | 8.1 | 3.4 | 41.98 |
| Interest on derivative financial instruments | (0.6) | 1.1 | (1.7) | (154.55) | (0.7) | 1.1 | (1.8) | (163.64) |
| Amortization of premiums and debt expenses | 0.3 | 0.3 | - | - | 0.6 | 0.6 | - | - |
| Major maintenance interests | - | 4.5 | (4.5) | (100.00) | - | 9.0 | (9.0) | (100.00) |
| Interest income | (5.8) | (2.9) | (2.9) | (100.00) | (10.4) | (5.5) | (4.9) | (89.09) |
| Net foreign exchange (loss) income | - | - | - | - | - | 0.1 | (0.1) | (100.00) |
| INCOME BEFORE INCOME TAXES | 45.3 | 23.1 | 22.2 | 96.10 | 89.2 | 48.0 | 41.2 | 85.83 |
| INCOME TAXES | 13.0 | 8.0 | 5.0 | 62.50 | 20.9 | 13.9 | 7.0 | 50.36 |
| NET INCOME FOR THE PERIOD | 32.3 | 15.1 | 17.2 | 113.91 | 68.3 | 34.1 | 34.2 | 100.29 |
| Other comprehensive income items | | | | | | | | |
| Items that will be reclassified subsequently to profit or loss: | | | | | | | | <u> </u> |
| Valuation of derivative financial instruments | (3.3) | 1.8 | (5.1) | (283.33) | (7.1) | (1.8) | (5.3) | (294.44) |
| Deferred income taxes of derivative financial instruments | 1.0 | (0.5) | 1.5 | 300.00 | 2.1 | 0.5 | 1.6 | 320.00 |
| COMPREHENSIVE INCOME FOR THE PERIOD | 30.0 | 16.4 | 13.6 | 82.93 | 63.3 | 32.8 | 30.5 | 92.99 |

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Concesionaria Irapuato La Piedad S.A. de C.V. COMPARATIVE STATEMENTS OF FINANCIAL POSITION AS OF (MXN million)

| | <u>June 2017</u> | December 2016 | <u>Variation</u> | <u>%</u> |
|---|------------------|---------------|------------------|----------|
| ASSETS | | | | |
| Current assets | | | | |
| Cash and cash equivalents-current portion | 341.7 | 144.2 | 197.5 | 136.96 |
| Trade accounts receivable | 2.5 | 154.0 | (151.5) | (98.38) |
| Recoverable taxes | 9.4 | 11.3 | (1.9) | (16.81) |
| Interest receivable on derivative financial instruments | 0.3 | 0.1 | 0.2 | 200.00 |
| Financial asset-current portion | 218.3 | 218.8 | (0.5) | (0.23) |
| Other accounts receivable and prepaid expenses | 3.2 | 11.9 | (8.7) | (73.11) |
| Total current assets | 575.5 | 540.3 | 35.2 | 23.75 |
| Non-current assets | | | | |
| Long-term restricted cash | 50.8 | 49.6 | 1.2 | 2.42 |
| Accounts receivable to related parties - long-term portion | 17.0 | 15.9 | 1.1 | 6.92 |
| Financial assets derived from the concessions - long-term portion | 499.0 | 499.3 | (0.3) | (0.06) |
| Intangible assets derived from the concessions | 56.5 | 59.6 | (3.1) | (5.20) |
| Machinery and equipment- net | 2.8 | 3.3 | (0.5) | (15.15) |
| Derivate financial instruments | 9.2 | 16.6 | (7.4) | (44.58) |
| Other assets | 0.3 | 0.4 | (0.1) | (25.00) |
| Total non-current assets | 635.6 | 644.7 | (9.1) | (1.41) |
| TOTAL ASSETS | 1,211.1 | 1,185.0 | <u>26.1</u> | 2.20 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | |
| Current liabilities | | | | |
| Accounts payable to suppliers | 0.1 | - | 0.1 | 100.00 |
| Interest payable | 2.4 | 2.0 | 0.4 | 20.00 |
| Other current liabilities | 0.7 | 2.1 | (1.4) | (66.67) |
| Provisions | 14.6 | 60.8 | (46.2) | (75.99) |
| Accounts payable to related parties | 4.9 | 4.8 | 0.1 | 2.08 |
| Current portion of long-term debt | 22.9 | 21.8 | 1.1 | 5.05 |
| Taxes other than income tax | 14.2 | 21.7 | (7.5) | (34.56) |
| Income taxes payable | 18.0 | _ | 18.0 | 100.00 |
| Total current liabilities | 77.8 | 113.2 | (35.4) | (31.27) |
| Non-current liabilities | | | | |
| Long-term debt | 207.5 | 219.0 | (11.5) | (5.25) |
| Provisions for major maintenance | 34.0 | - | 34.0 | 100.00 |
| Deferred income tax liability | 81.6 | 80.8 | 0.8 | 0.99 |
| Total non-current liabilities | 323.1 | 299.8 | 23.3 | 7.77 |
| TOTAL LIABILITIES | 400.9 | 413.0 | (12.1) | (2.93) |
| STOCKHOLDERS' EQUITY | | | | |
| Capital stock | 264.4 | 264.4 | - | - |
| Accumulated results | 539.1 | 496.0 | 43.1 | 8.69 |
| Other comprehensive loss | 6.7 | 11.6 | (4.9) | (42.24) |
| TOTAL STOCKHOLDERS' EQUITY | 810.2 | <u>772.0</u> | 38.2 | 4.95 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | <u> 1,211.1</u> | 1,185.0 | 26.1 | 2.20 |
| | | | | |



COTESA

| Concesionaria Tepic San Blas, S. de R.L. de C.V. COMPARATIVE STATEMENTS OF PROFIT (LOSS) AND OTHER COMPREHENSIVE INCOME (LOSS) (MXN million) | | | | | | | | |
|--|-------------|-------|------------------|-----------|-------|-------------|------------------|-----------|
| | | | | | Cun | Cumulative | | |
| | <u>2017</u> | 2016 | <u>Variation</u> | <u>%</u> | 2017 | <u>2016</u> | <u>Variation</u> | <u>%</u> |
| TOTAL REVENUES | 52.2 | 0.2 | 52.0 | 26,000.00 | 115.9 | 0.2 | 115.7 | 57,850.00 |
| Toll revenues | 17.5 | - | 17.5 | 100.00 | 24.0 | - | 24.0 | 100.00 |
| Total toll and other concession revenues | 17.5 | - | 17.5 | 100.00 | 24.0 | - | 24.0 | 100.00 |
| Construction revenues | 34.7 | 0.2 | 34.5 | 17,250.00 | 91.9 | 0.2 | 91.7 | 45,850.00 |
| COSTS AND EXPENSES | 39.5 | 0.3 | 39.2 | 13,066.67 | 98.8 | 0.3 | 98.5 | 32,833.33 |
| Amortization of assets derived from the concessions | 0.1 | - | 0.1 | 100.00 | 0.1 | - | 0.1 | 100.00 |
| Operation and maintenance provisions | 2.0 | - | 2.0 | 100.00 | 2.1 | - | 2.1 | 100.00 |
| Toll collection costs | 0.3 | - | 0.3 | 100.00 | 0.7 | - | 0.7 | 100.00 |
| Construction costs | 34.7 | 0.2 | 34.5 | 17,250.00 | 91.9 | 0.2 | 91.7 | 45,850.00 |
| General and administrative expenses | 2.4 | 0.1 | 2.3 | 2,300.00 | 4.0 | 0.1 | 3.9 | 3,900.00 |
| INCOME BEFORE OTHER INCOME NET | 12.7 | (0.1) | 12.8 | 12,800.00 | 17.1 | (0.1) | 17.2 | 17,200.00 |
| Other income, net | - | - | - | - | - | - | - | - |
| INCOME FROM OPERATIONS | 12.7 | (0.1) | 12.8 | 12,800.00 | 17.1 | (0.1) | 17.2 | 17,200.00 |
| Net financing cost | (1.0) | - | (1.0) | (100.00) | (2.6) | - | (2.6) | (100.00) |
| Interest income | (1.0) | - | (1.0) | (100.00) | (2.6) | - | (2.6) | (100.00) |
| INCOME BEFORE INCOME TAXES | 13.7 | (0.1) | 13.8 | 13,800.00 | 19.7 | (0.1) | 19.8 | 19,800.00 |
| INCOME TAXES | 4.1 | - | 4.1 | 100.00 | 4.8 | - | 4.8 | 100.00 |
| NET AND COMPREHENSIVE INCOME FOR THE PERIOD | 9.6 | (0.1) | 9.7 | 9,700.00 | 14.9 | (0.1) | 15.0 | 15.000.00 |



Concesionaria Tepic San Blas, S. de R.L. de C.V. COMPARATIVE STATEMENTS OF FINANCIAL POSITION AS OF (MXN million)

| | <u>June 2017</u> | December 2016 | <u>Variation</u> | <u>%</u> |
|--|------------------|---------------|------------------|----------|
| ASSETS | | | | |
| Current assets | | | | |
| Cash and cash equivalents-current portion | 62.7 | 137.2 | (74.5) | (54.30) |
| Recoverable taxes | 12.5 | 1.8 | 10.7 | 594.44 |
| Other accounts receivable and prepaid expenses | 3.5 | 0.5 | 3.0 | 600.00 |
| Total current assets | 78.7 | 139.5 | (60.8) | 23.75 |
| Non-current assets | | | | |
| Intangible assets derived from the concessions | 105.9 | 20.9 | 85.0 | 406.70 |
| Derivate financial instruments | - | 0.5 | (0.5) | (100.00) |
| Financial asset deferred tax | 0.1 | - | 0.1 | 100.00 |
| Total non-current assets | 106.0 | 21.4 | 84.6 | 395.33 |
| TOTAL ASSETS | 184.7 | 160.9 | 23.8 | 14.79 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | |
| Current liabilities | | | | |
| Accounts payable to suppliers | 3.7 | - | 3.7 | 100.00 |
| Other current liabilities | 0.1 | - | 0.1 | 100.00 |
| Accounts payable to related parties | 1.5 | 0.7 | 0.8 | 114.29 |
| Income taxes payable | 3.5 | - | 3.5 | 100.00 |
| Total current liabilities | 8.8 | 0.7 | 8.1 | 1,157.14 |
| Non-current liabilities | | | | |
| Deferred income tax liability | 0.8 | - | 0.8 | 100.00 |
| Total non-current liabilities | 8.0 | - | 0.8 | 100.00 |
| TOTAL LIABILITIES | 9.6 | 0.7 | 8.9 | 1,271.43 |
| STOCKHOLDERS' EQUITY | | | | |
| Capital stock | 160.4 | 160.4 | - | - |
| Accumulated results | 14.7 | (0.2) | 14.9 | 7,450.00 |
| TOTAL STOCKHOLDERS' EQUITY | <u>175.1</u> | 160.2 | 14.9 | 9.30 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | 184.7 | 160.9 | 23.8 | 14.79 |



GLOSSARY

"Adjusted EBITDA" means the sum of (a) EBITDA plus (b) the Major Maintenance Provision.

"Adjusted EBITDA Margin" means the ratio between (a) Adjusted EBITDA and (b) total toll and other concession revenues.

"ADT" means Weighted Average Daily Traffic, or the ratio between (a) traffic to (b) the number of days in a given period of time. Traffic is the number of vehicle crossings in toll plazas or free toll roads in a given period of time.

"Ancillary revenue from the use of right of way and other related revenues" means the revenues generated by the businesses operated by the Company alongside its toll roads, such as restaurants and convenience stores; the fees charged to vendors for the business they operate alongside the toll roads, such as convenience stores and gas stations; and the easement fees charged to other fourth parties for the installation or construction of water and gas pipelines, power lines and telecommunications and other infrastructure on land adjacent to the toll roads.

"Availability Payments from the SCT" means the amounts in cash payable by the SCT to each of CONIPSA and COVIQSA upon satisfaction of the requirements set forth in the relevant PPS Agreement.

"Banobras" means Banco Nacional de Obras y Servicios Públicos S.N.C., the Mexican development bank responsible for promoting and financing infrastructure projects and public services.

"Banobras Loan": new credit facility with Banobras dated on October 8th 2013 for a total amount of MXN \$7,135.5 million due 2032.

"Banorte" means Banco Mercantil del Norte, S.A. Institución de Banca Múltiple, Grupo Financiero Banorte.

"BMV" means the Mexican Stock Exchange (Bolsa Mexicana de Valores S.A.B. de C.V.).

"Certificados Bursátiles or CBs" means the long-term debt securities (*Certificados Bursátiles -CBs Pesos*-) issued by the Company on September 12th 2013 and December 5th 2014, and the additional, UDI-denominated (*Certificados Bursátiles –CBs UDI-*) issued by the Company on September 27th 2013, whose principal terms are as follows:

| Issuer | Red de Carreteras de Occidente S.A.B. de C.V. | | | | |
|-----------------------|---|---------------------------------|---------------------------------|--|--|
| Туре | | Long-term Debt Securities | | | |
| Rating | mxAAA by S&P AAA(mex) by Fitch. | | | | |
| | Debt Service Reserve for CBs | | | | |
| Guarantee | Banobras first losses partial guarant | | | | |
| | balance. | Without partial guarantee | | | |
| | "RCO 12" Nominal fixed Interest | | "RCO 14" Nominal fixed Interest | | |
| | rate | "RCO 12U" Real Interest rate | rate | | |
| | νΙΧΝ \$2.84 billion | MXN \$8.48 billion; | | | |
| Issuance amount | IVIXIN \$2.84 DITION | 1,481,044,500.00 UDI | MXN \$4.4 billion | | |
| Denomination | Pesos | UDI | Pesos | | |
| Type of Interest rate | Fixed | Fixed | Fixed | | |
| Coupon | 9.00% | 5.25% | 9.05% | | |
| Legal term | 15 years | 20 years | 15 years | | |
| Average term | 11 years | 14 years | 12 years | | |
| | | Year 7 to 20; 28 bi-annual | Year 7 to 15; 20 bi-annual | | |
| | Year 7 to 15; 18 bi-annual coupons | coupons since February 10, 2019 | coupons since February 10, 2021 | | |
| | since February 10, 2019 using the | using the principal amount and | using the principal amount and | | |
| | principal amount and percentage | percentage and in the dates | percentage and in the dates | | |
| | and in the dates established in the | established in the offering | established in the offering | | |
| Amortization schedule | offering documents. | documents. | documents. | | |



"CONIPSA" means Concesionaria Irapuato La Piedad, S.A. de C.V.

"CONIPSA Concession Agreement" means the concession title (*Título de Concesión*) dated September 12th, 2005, issued by the Federal Government, through the SCT, which entitles CONIPSA to (i) operate, preserve and maintain a 73.520 km federal toll-free road otherwise known as the "Irapuato-La Piedad" highway, which extends from the junction between the Querétaro-Irapuato and the Irapuato-La Piedad toll roads to the junction with the La Piedad de Cabadas bypass at kilometer 76+520 in the State of Guanajuato, and (ii) expand and rehabilitate the Irapuato-La Piedad highway and enter into a PPS Agreement with the Mexican Federal Government in respect thereto, for a 20 year period beginning on the aforementioned date.

"CONIPSA Loan" means the MXN \$580 million loan granted to CONIPSA for purposes of the completion of the Expansion Works and the Rehabilitation Works contemplated by the CONIPSA Concession Agreement and the relevant PPS Agreement.

"Cost of ancillary revenues from the use of Right of Way and other related revenues" means cost and expenses related with businesses operated by the Company alongside its toll roads, such as restaurants and convenience stores.

"COTESA" means Concesionaria Tepic San Blas, S. de R.L. de C.V.

"COTESA Concession Agreement" means the concession title (*Título de Concesión*) dated May 19, 2016, issued by the Federal Government, through the SCT, which entitles COTESA to (i) operate, preserve and maintain a 30.929 km federal toll road located in the state of Nayarit for a 30 year period beginning on the aforementioned date.

"COVIQSA" means Concesionaria de Vías Irapuato Querétaro, S.A. de C.V.

"COVIQSA Concession Agreement" means concession title (*Título de Concesión*) dated June 21st, 2006, issued by the Federal Government, through the SCT, which entitles COVIQSA to (i) operate, preserve and maintain a 92.979 km federal toll-free road located in the states of Querétaro and Guanajuato and (ii) expand and rehabilitate Irapuato-Queretaro highway, and enter into a PPS Agreement with the Mexican Federal Government in respect thereto, for a 20 year period beginning on the aforementioned date.

"COVIQSA Loan" means the MXN \$2,800.0 million loan comprised by: (i) MXN \$1,048.8 million loan granted by Banobras and (ii) MXN \$1,751.2 million loan granted by Santander and Banorte.

"Debt Service Coverage Ratio" means DSCR, or the ratio between (a) the amount available for debt service purposes and (b) the Debt Service, where:

- A. Amount available for debt service purposes is the sum of (a) the Adjusted EBITDA, (b) the available cash and (c) the net prepayment, divided by the amount disbursed under the existing credit facilities. The available cash is equal to FARAC I's cash and cash equivalents as of the beginning of the relevant period, net of the amounts held in the Expansion Project Trust and the amounts that cannot be used to pay the adjusted interest expenses; and
- **B. Debt Servie** is FARAC I's Interest expense, net of the costs associated with the cancellation of derivative financial instruments and certain non-cash interest expense items; and principal amortizations.

"EBITDA" means the sum of (a) earnings before interest and income taxes, plus (b) depreciation and amortization; calculated for RCO as income from operations plus depreciation and amortization.

"EBITDA Margin" means the ratio between (a) EBITDA and (b) total toll and other concession revenues.

"EMISNET" means the data transmission system operated by the BMV, through which listed companies relay, via the Internet, relevant news and financial reports to the BMV's web page.

"EPS" means earnings per share, or the ratio between (a) consolidated net income and (b) the weighted average number of common shares outstanding during a given year.

"Expansion Project Trust" means Administration Trust No. F/300209 (formerly known as Trust No. F/882), pursuant to which the Company contributed MXN \$1.5 billion as security for the performance of its obligations under the FARAC I Concession Agreement, including its obligation to carry out the Expansion Works in accordance with the terms and specifications set forth in the relevant executive plan, subject to the delivery of the applicable Right of Way by the SCT.



"FARAC" means the Mexican National Infrastructure Fund (Fondo Nacional de Infraestructura), formerly known as the Concessioned Highways Rescue Trust (Fideicomiso de Apoyo para el Rescate de Autopistas Concesionadas).

"FARAC I" means the first set of toll roads auctioned off by the FARAC, namely (i) the Guadalajara-Zapotlanejo highway, (ii) the Maravatío-Zapotlanejo highway, (iii) the Zapotlanejo-Lagos de Moreno highway, and (iv) the León-Aguascalientes highway.

"FARAC I Acquisition Loan" means the MXN \$31.0 billion loan granted to RCO for purposes of the acquisition of the FARAC I Concession Agreement.

"FARAC I Original Capex Loan" means the original MXN \$3.0 billion capex loan granted to RCO to finance the cost of the initial road improvements required by the SCT, and of major maintenance expenses; and

"FARAC I HSBC Capex Loan" means the 2013 MXN \$500.0 million capex loan granted to RCO by HSBC to finance the toll roads' major maintenance expenses.

"FARAC I 2016 Capex Loan" means the Santander Loan dated December 2nd, 2014 as it was amended and extended on November 9th, 2016 in order to: (i) extend the original maturity from December 10th, 2021 to September 10th, 2028, and (ii) increase the amount in MXN \$650.0 million resulting in a total amount of MXN \$1,650.0 million; and afterwards partially granted from Santander to "Banco Interacciones, S.A. Institución de Banca Múltiple, Grupo Financiero Interacciones" through a cession agreement dated December 29th, 2016.

"FARAC I 2017 Capex Loan" means the Santander Loan dated April 27th, 2017 intended to be used by RCO to pay Capex and expansion works expenses for an amount of MXN \$2,000.0 million.

"FARAC I Concession Agreement" means the concession title (*Título de Concesión*) pursuant to which the Company has the right and obligation to build, operate, exploit, enhance and maintain (i) the Guadalajara-Zapotlanejo, (ii) the Maravatío-Zapotlanejo, (iii) the Zapotlanejo-Lagos de Moreno and (iv) the León-Aguascalientes toll roads, and to build and maintain the Expansion Works, for a period of 30 years beginning on the date of award of the concession.

"FARAC I Expansion Works" or **"Expansion Works"** means the construction works contemplated by the FARAC I Concession Agreement.

"FARAC I Inbursa Loan": new credit facility with Banco Inbursa S.A. dated on August 8th, 2014 for a total amount of MXN \$4,596.0 million due 2029.

"IFRS" means International Financial Reporting Standards.

"Income from Operations Margin" means the ratio between (a) income from operations to (b) total toll and other concession revenues.

"Indeval" means S.D. Indeval Institución para el Depósito de Valores S.A. de C.V.

"Major Maintenance Provision" means the amount recognized by the Company on account of the anticipated maintenance cost of the roads under concession, which affects the Company's results from the commencement of operations of a highway. Amounts are provisioned through the date the maintenance and/or repair work is performed. Amounts for maintenance are recognized at present value, as required by IAS 37, "Provisions, Contingent Liabilities and Contingent Assets," and IFRIC 12.

"NCPI" means the Mexican National Consumer Price Index (Índice Nacional de Precios al Consumidor).

"Phase I of the Rehabilitation Works" means the construction works required to achieve the toll-road standards established by the SCT, taking into consideration the initial road conditions.

"PPS Agreement" means, as the case may be, the agreement between COVIQSA or CONIPSA and the Mexican Federal Government, acting through the SCT, pursuant to which the SCT has agreed to make availability payments in exchange for the supply of highway capacity and operation services to, and shadow toll payments based on the number of vehicles that use the Toll-Free Roads operated by COVIQSA or CONIPSA, as the case may be.

"RCO," the "Concessionaire" or the "Company" means Red de Carreteras de Occidente, S.A.B. de C.V.



"Right of Way" means the strip of land located alongside the Company's highways, necessary to carry out the construction, maintenance, expansion, protection, exploitation and in general for the adequate use of the FARAC I highways as well as COTESA and the toll free roads of COVIQSA and CONIPSA; also needed for the Expansion Works required by the SCT.

"Santander" means Banco Santander (México), S.A., Institución de Banca Múltiple, Grupo Financiero Santander México.

"SCT" means the Mexican Ministry of Communications and Transportation (Secretaría de Comunicaciones y Transportes).

"Fourth Amendment to the PPS Agreement" means the fourth amendment to the PPS Agreement for the provision of long-term highway capacity on the Querétaro-Irapuato toll-free road (COVIQSA), which amended the payment mechanism and financial model contemplated by such PPS agreement.

"Senior Loan Agreement" means the amended and restated loan agreement among the issuer, the lenders and the administrative agent.

"Senior Notes" means the 9.00% preferred debt securities in the principal amount of MXN \$7.5 billion, due 2028, issued by the Company on May 30th, 2013 pursuant to Rule 144A and Regulation S of the U.S. Securities Act of 1933. Interest on the Senior Notes are payable semi-annually.

"Shadow toll payment from the SCT" means, as with respect to CONIPSA and/or COVIQSA, the traffic payments received from the SCT in respect of the Irapuato-La Piedad and Querétaro-Irapuato highways pursuant to the relevant PPS agreement. COVIQSA entered into an amendment agreement to the long-term PPS, dated September 21st, 2006 (subsequently amended on September 23th, 2011) to calculate the payments under the agreement, establishing a maximum quarterly payment amount of MXN \$192.4 million to be adjusted by inflation.

"Toll revenues" means the revenues derived from the use of the toll roads.

"Toll-free Roads" means the Querétaro-Irapuato highway (COVIQSA) and the Irapuato-La Piedad highway (CONIPSA).

"Total toll and other concession revenues" means the sum of (a) the toll revenues, (b) the shadow toll payments from the SCT, (c) the availability payments from the SCT and (d) the ancillary revenue from the use of Right of Way.

"UDIs" means Mexican Investment Units (Unidades de Inversión), which are inflation indexed currency units.